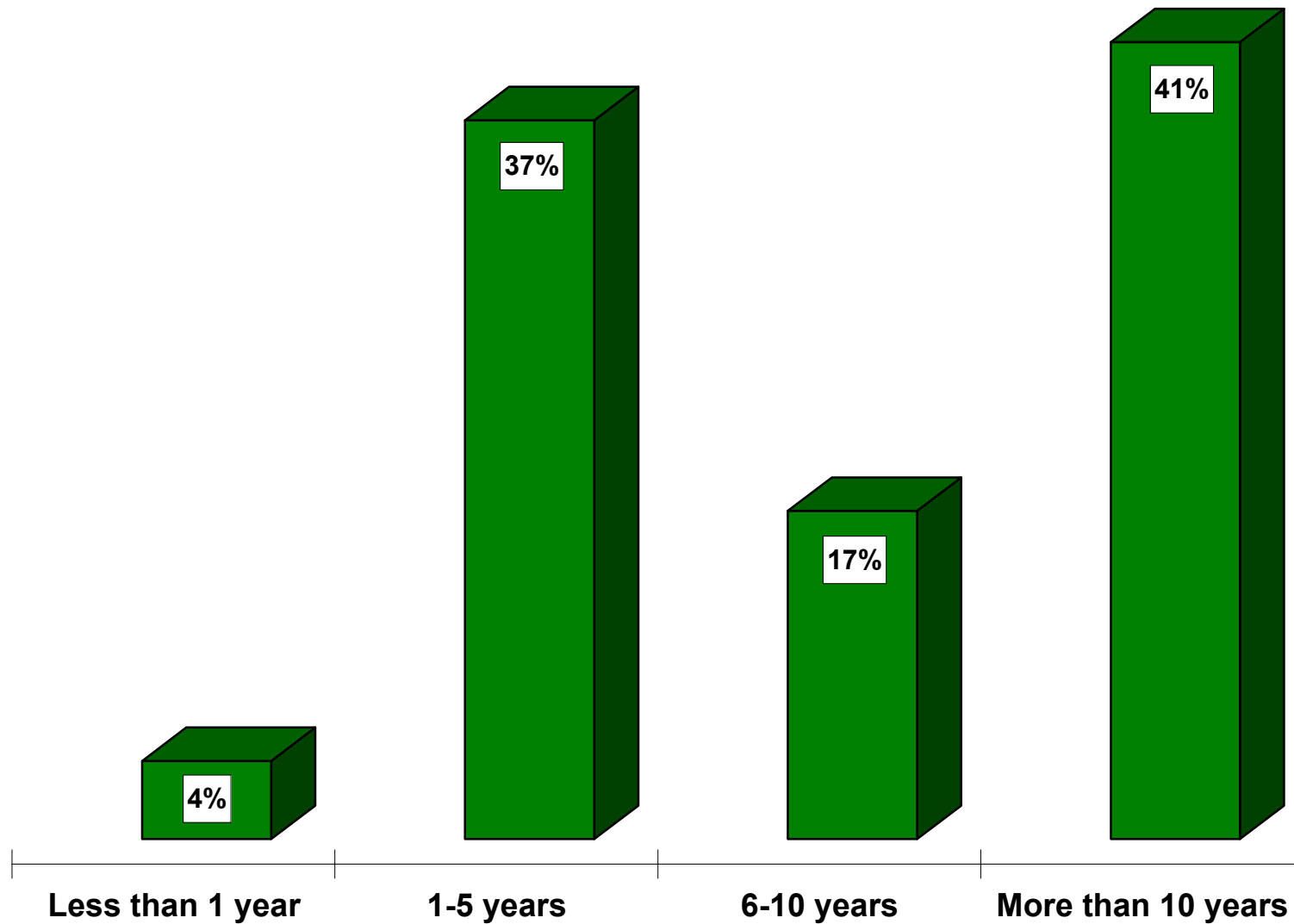
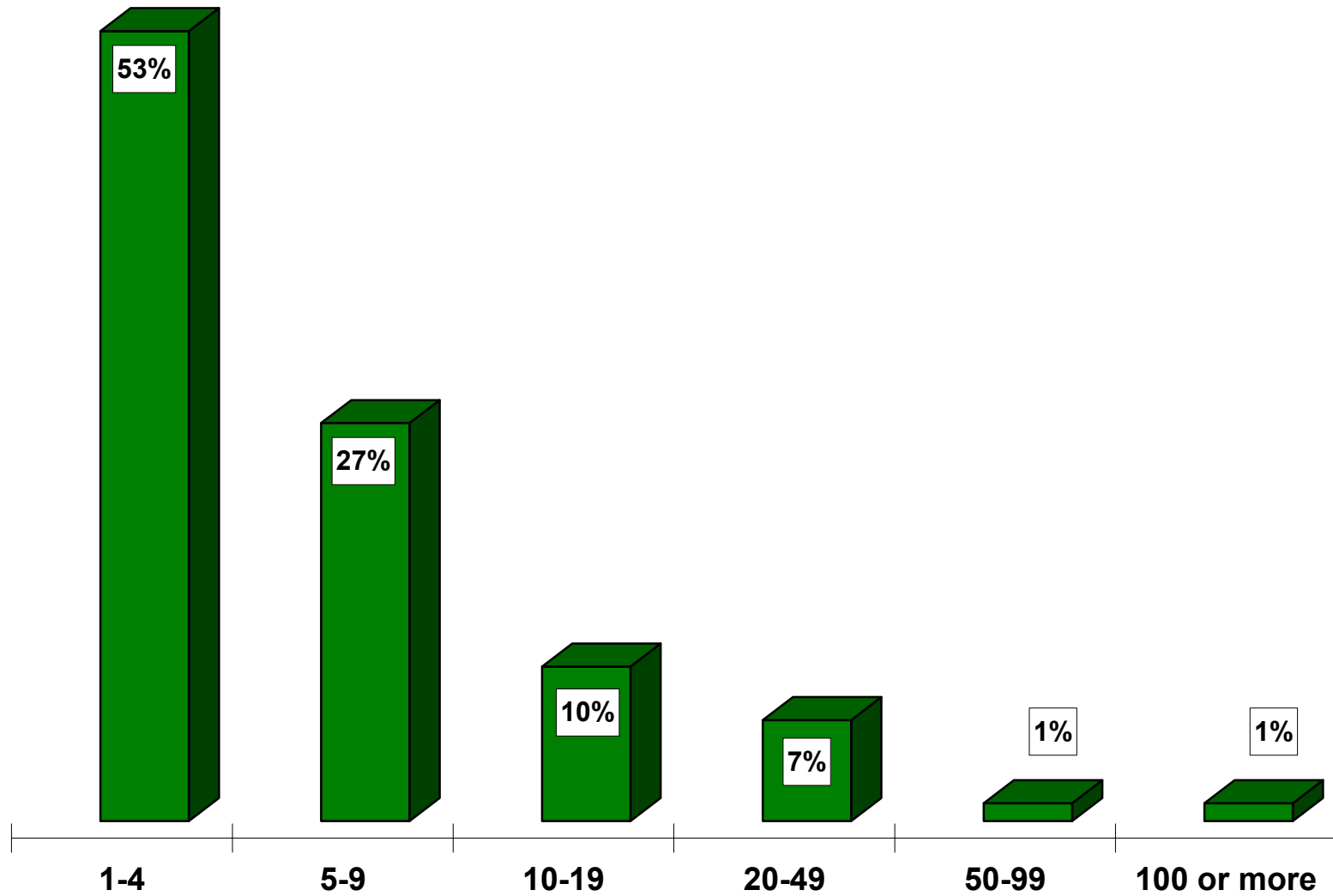


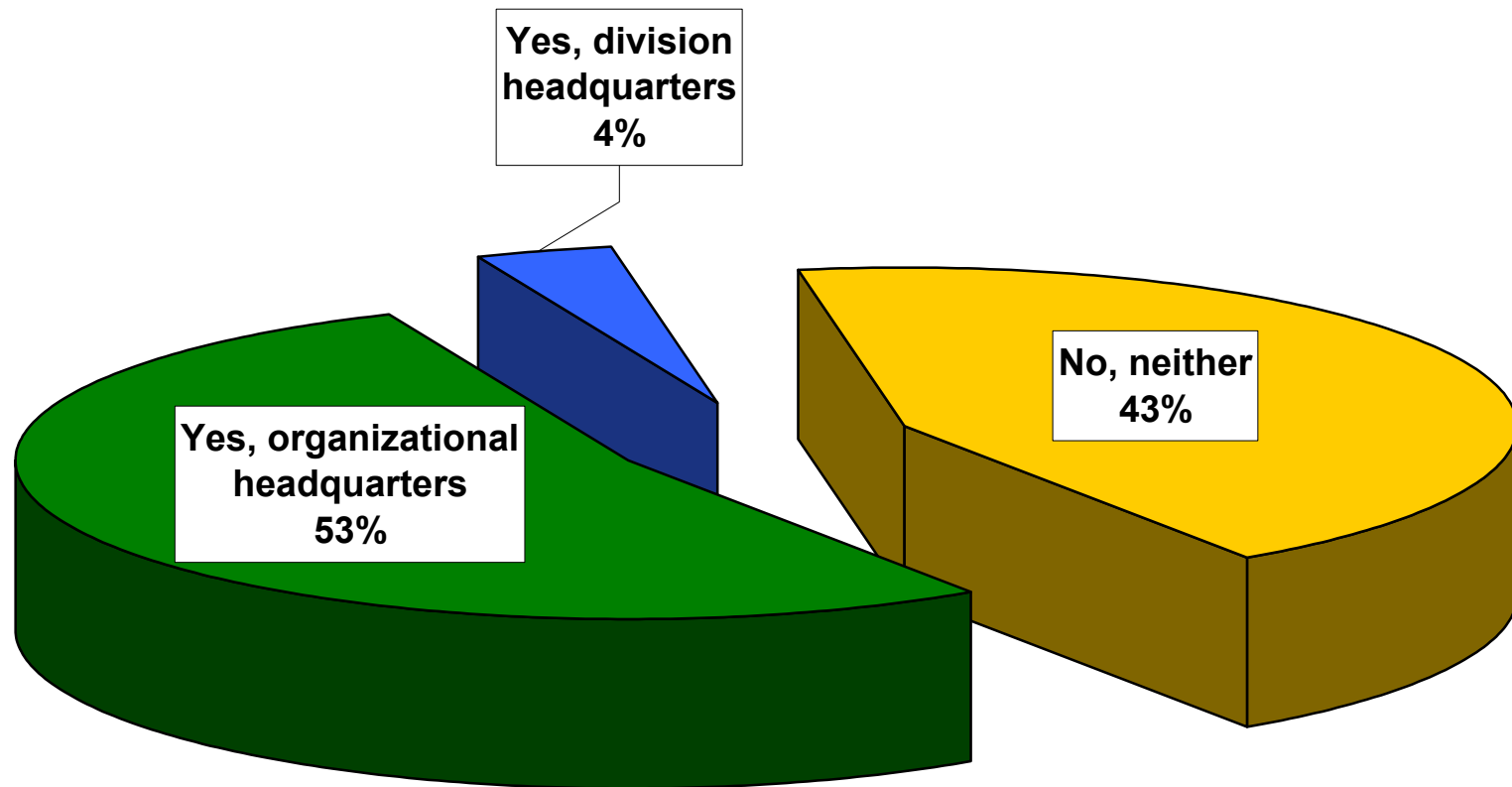
**Q1 How long has your business been in Kirkland?**



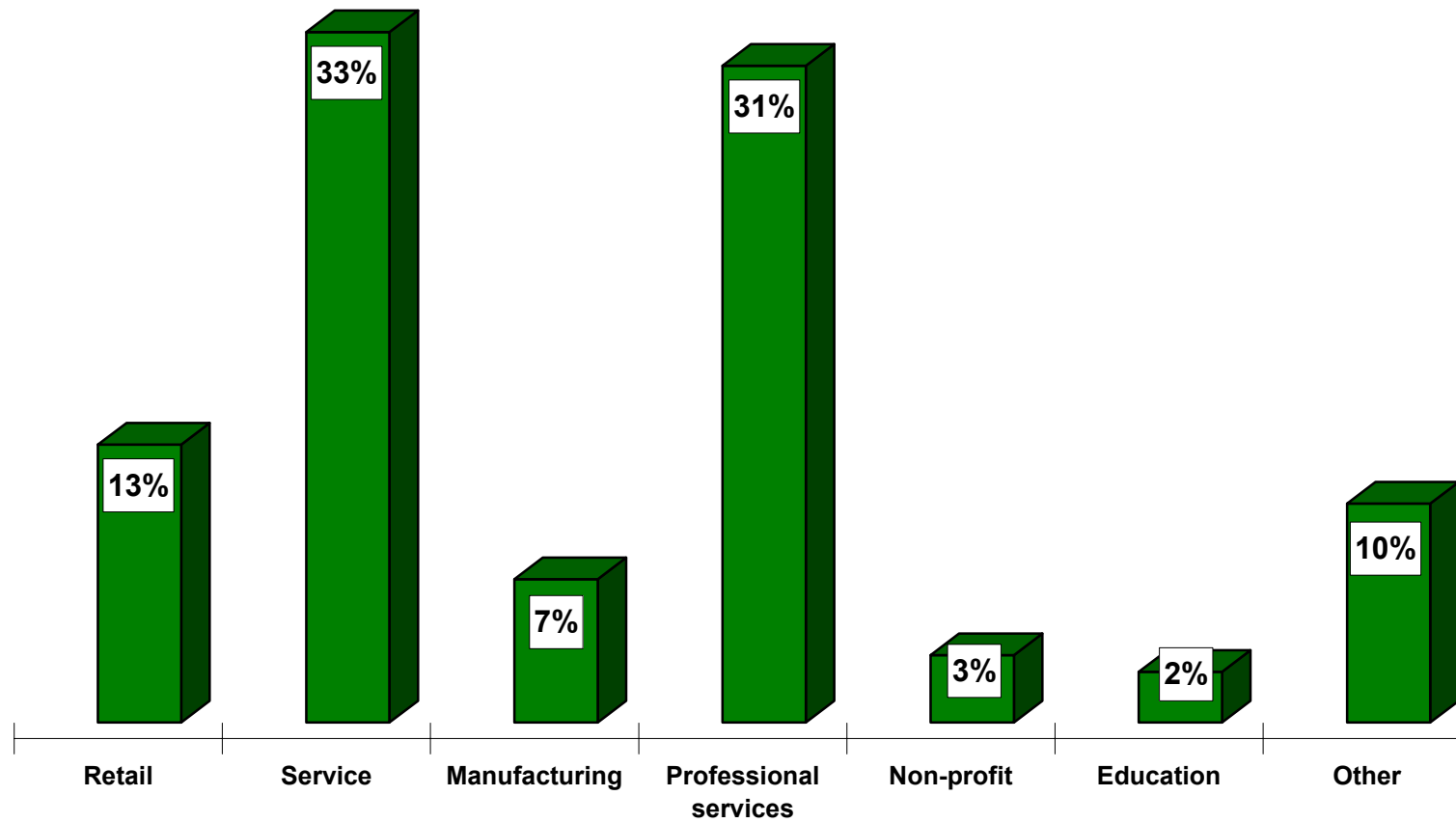
### Q2 Number of employees



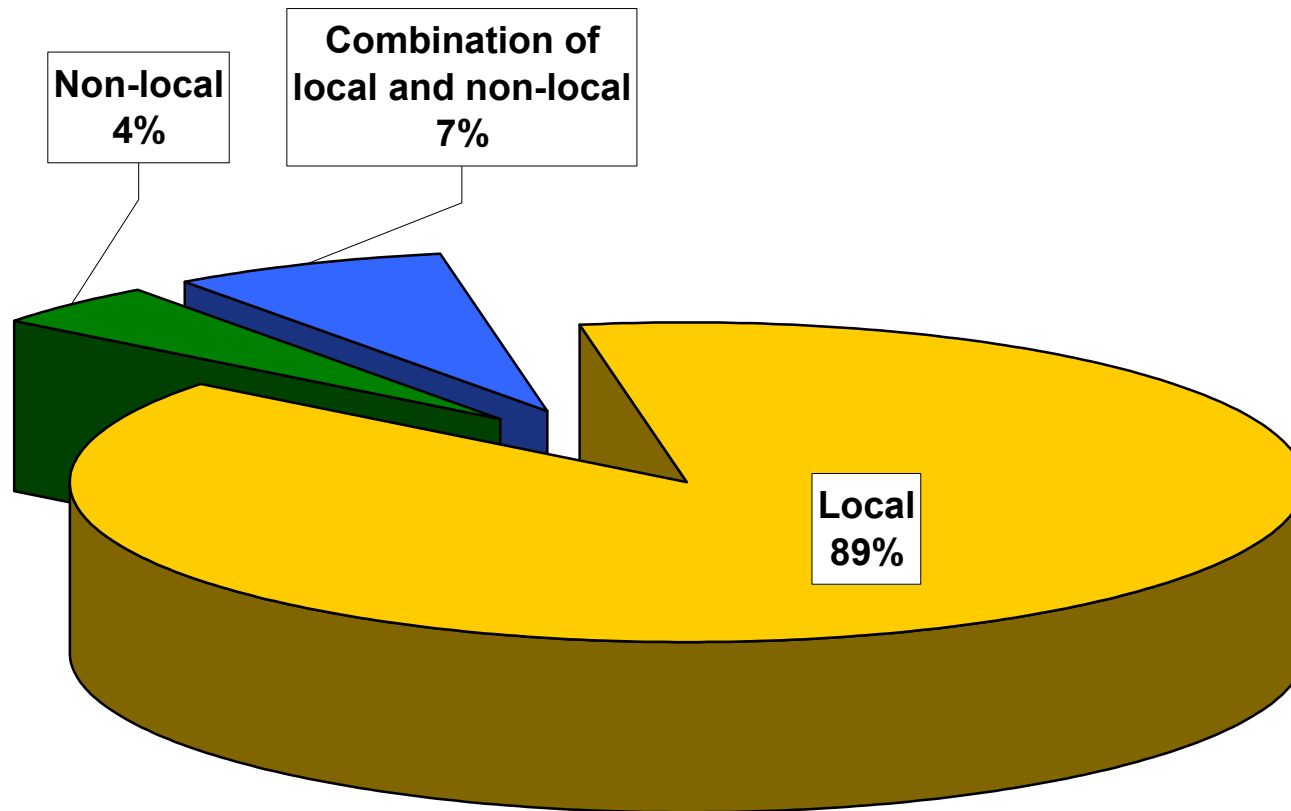
### Q3 Organizational or division headquarters



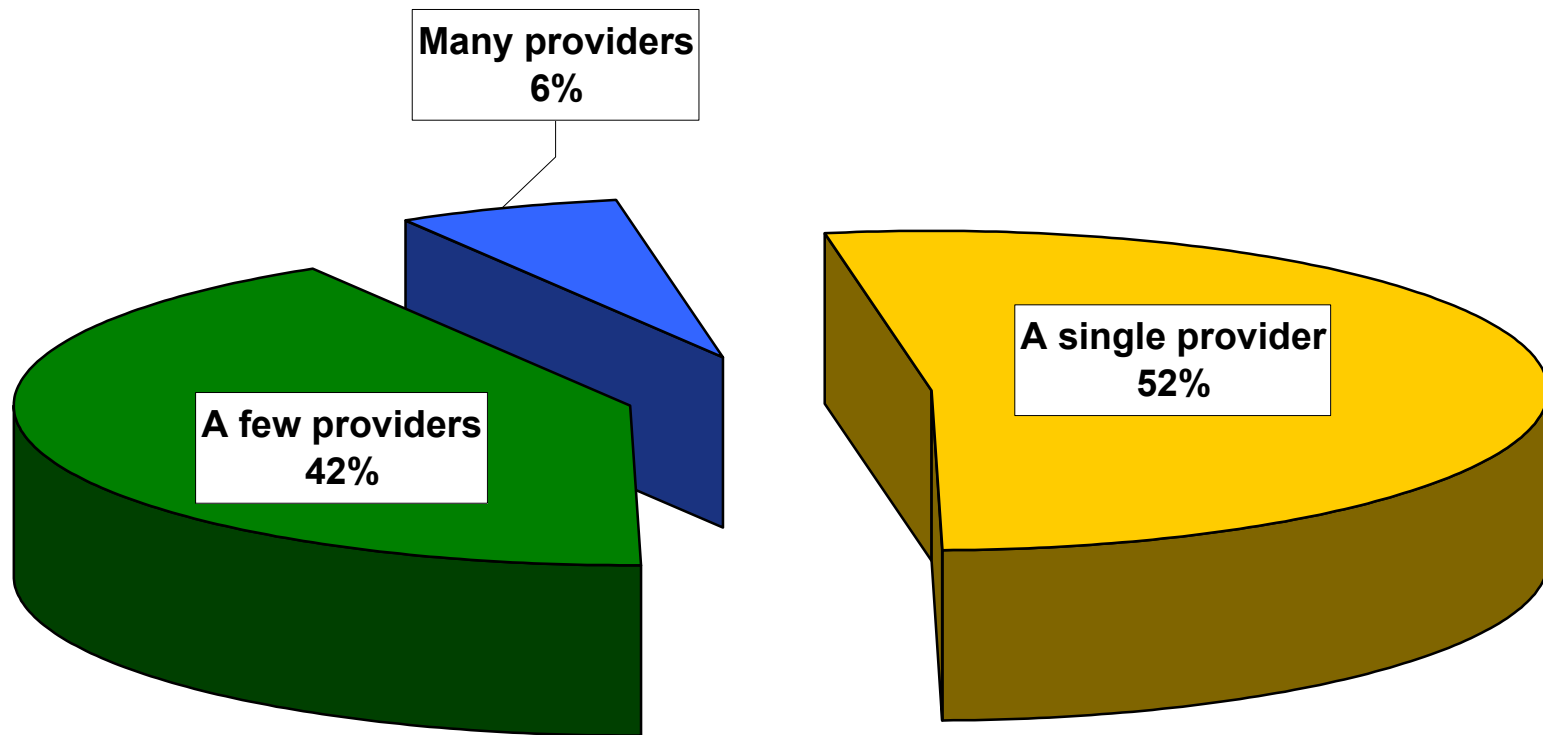
### Q4 Business type

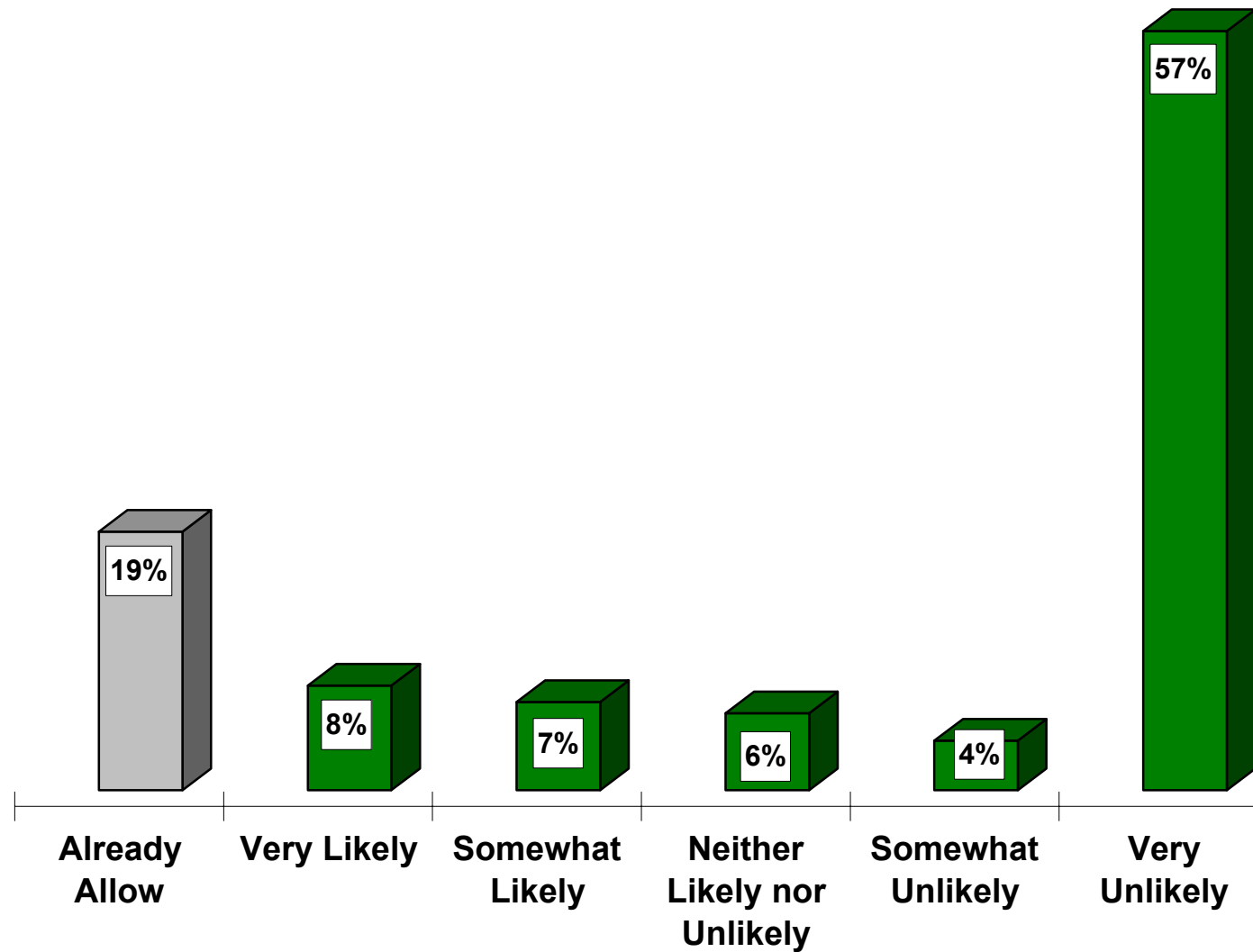


**Q5 Where are connectivity decisions made?**

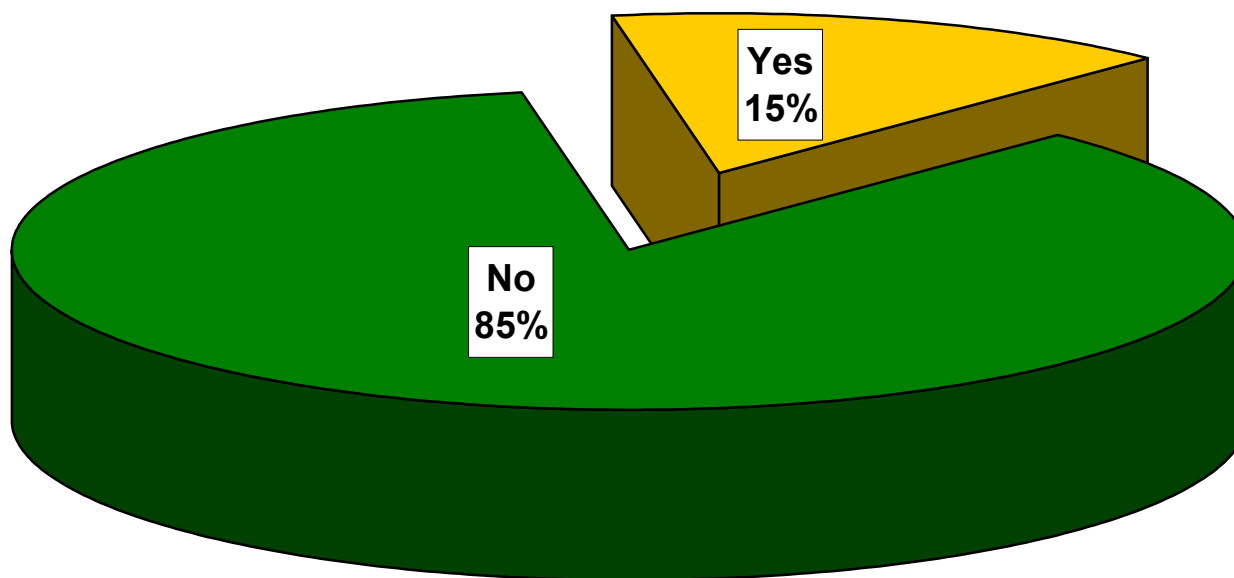


## Q6 Optimal market structure for connectivity services



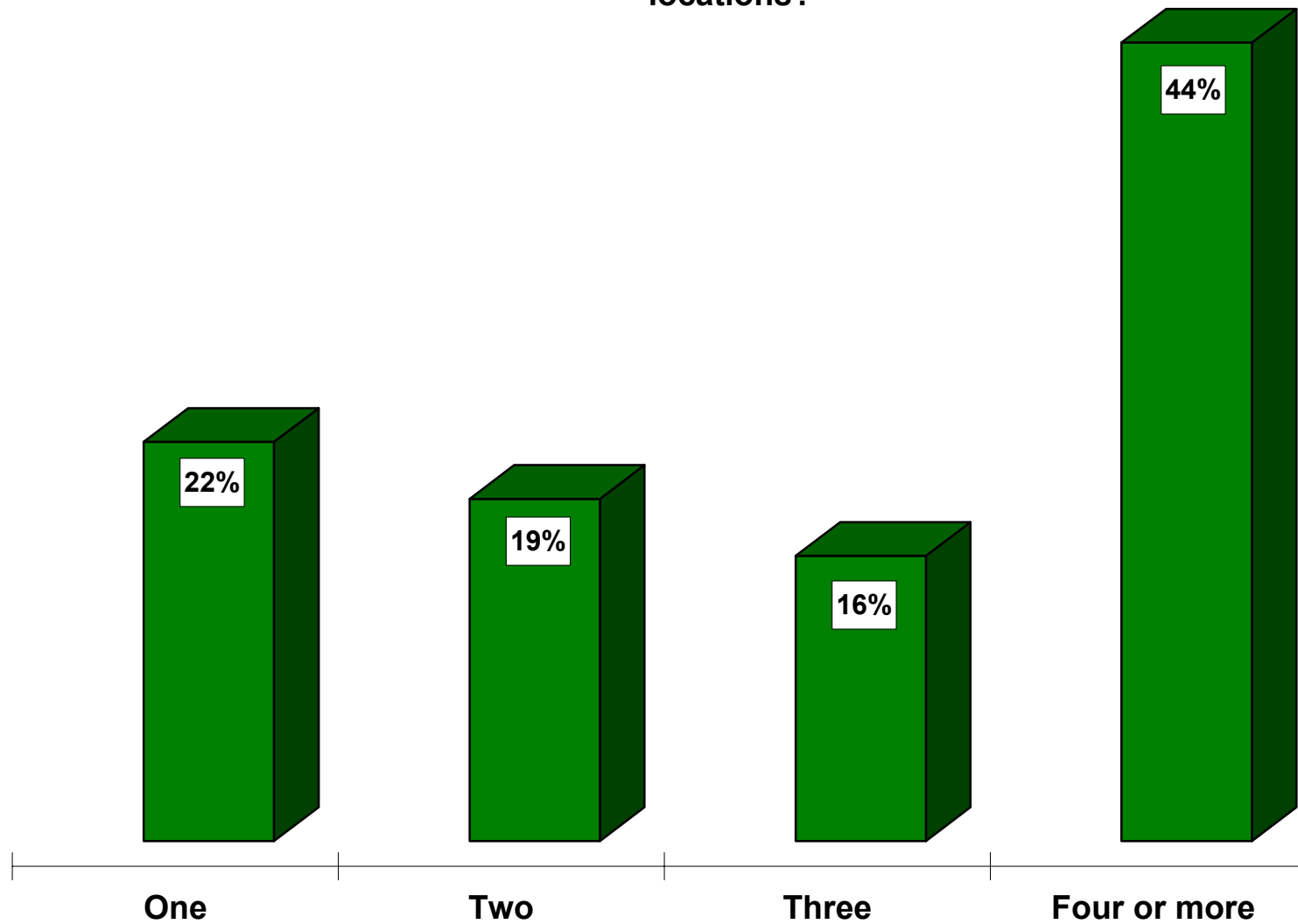
**Q7 Likelihood for employees to telecommute in the next two years**

### Q8 Exchange data with locations in Kirkland

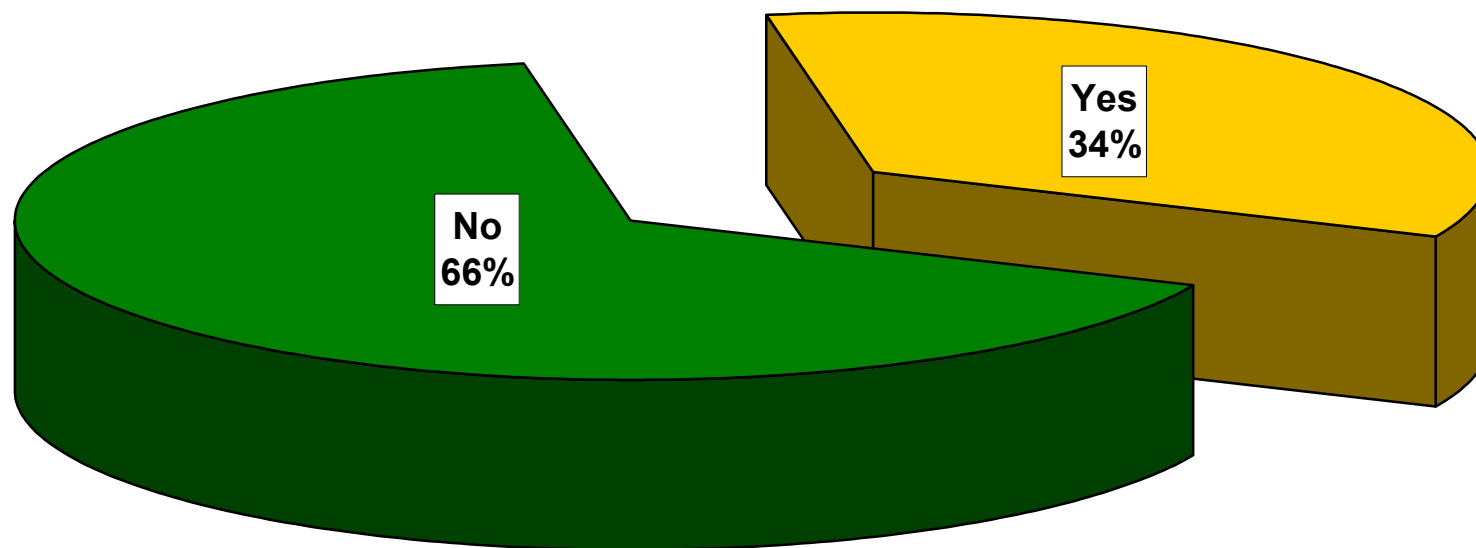




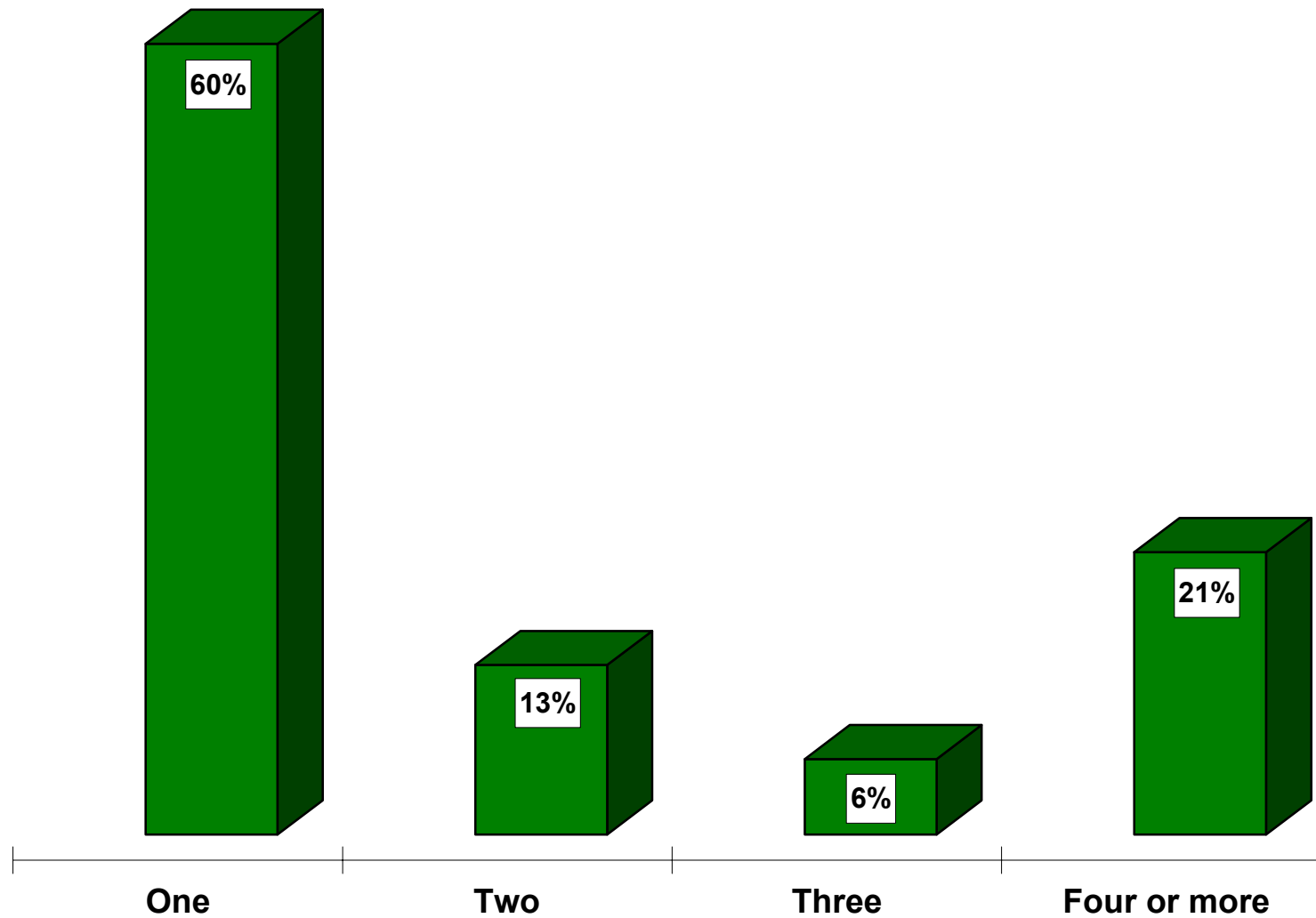
**Q9 Those that exchange electronic data with locations in Kirkland, how many locations?**



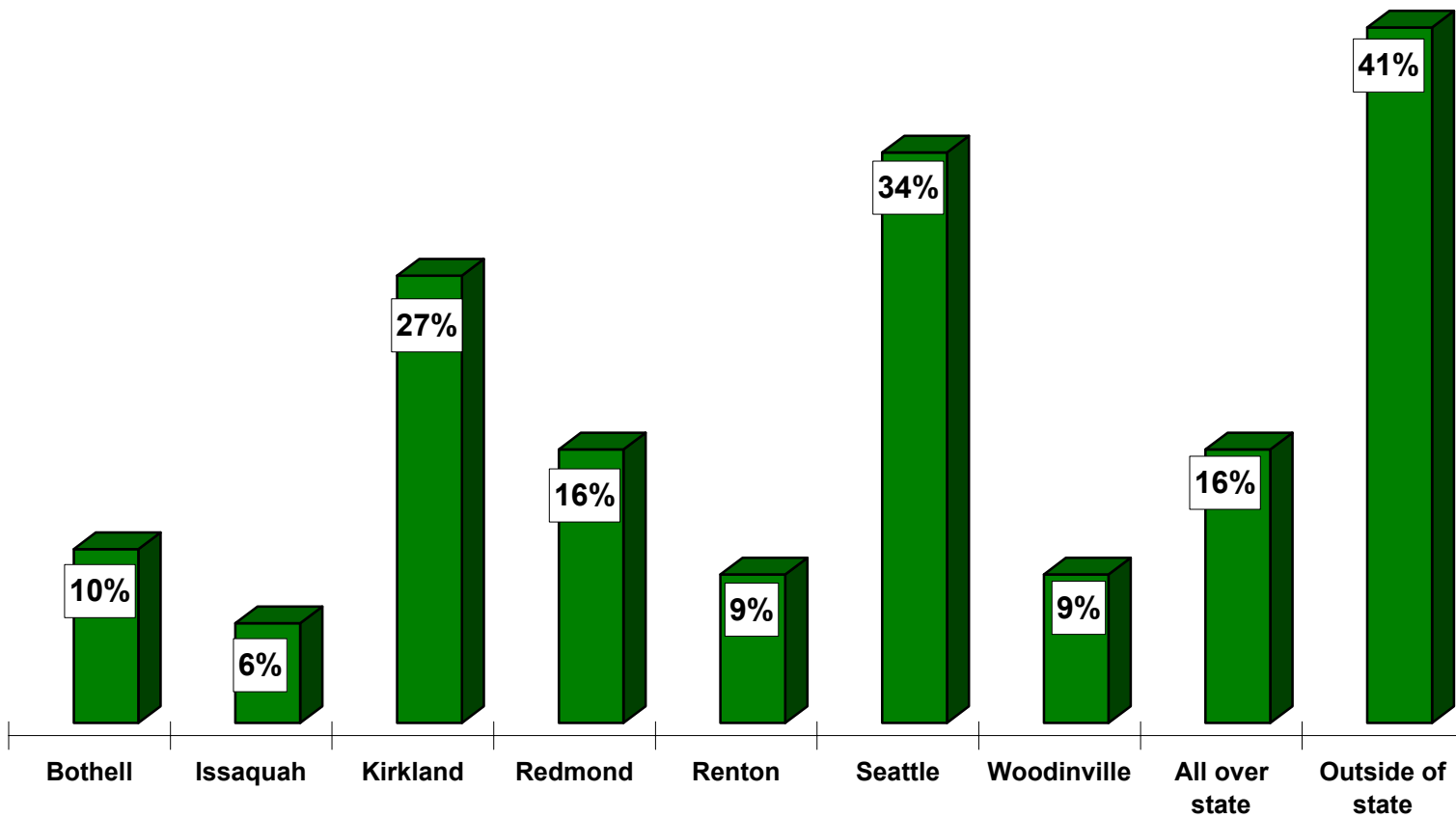
### Q10 Exchange data with locations outside Kirkland



**Q11 Those that exchange electronic data with locations outside Kirkland, how many locations?**

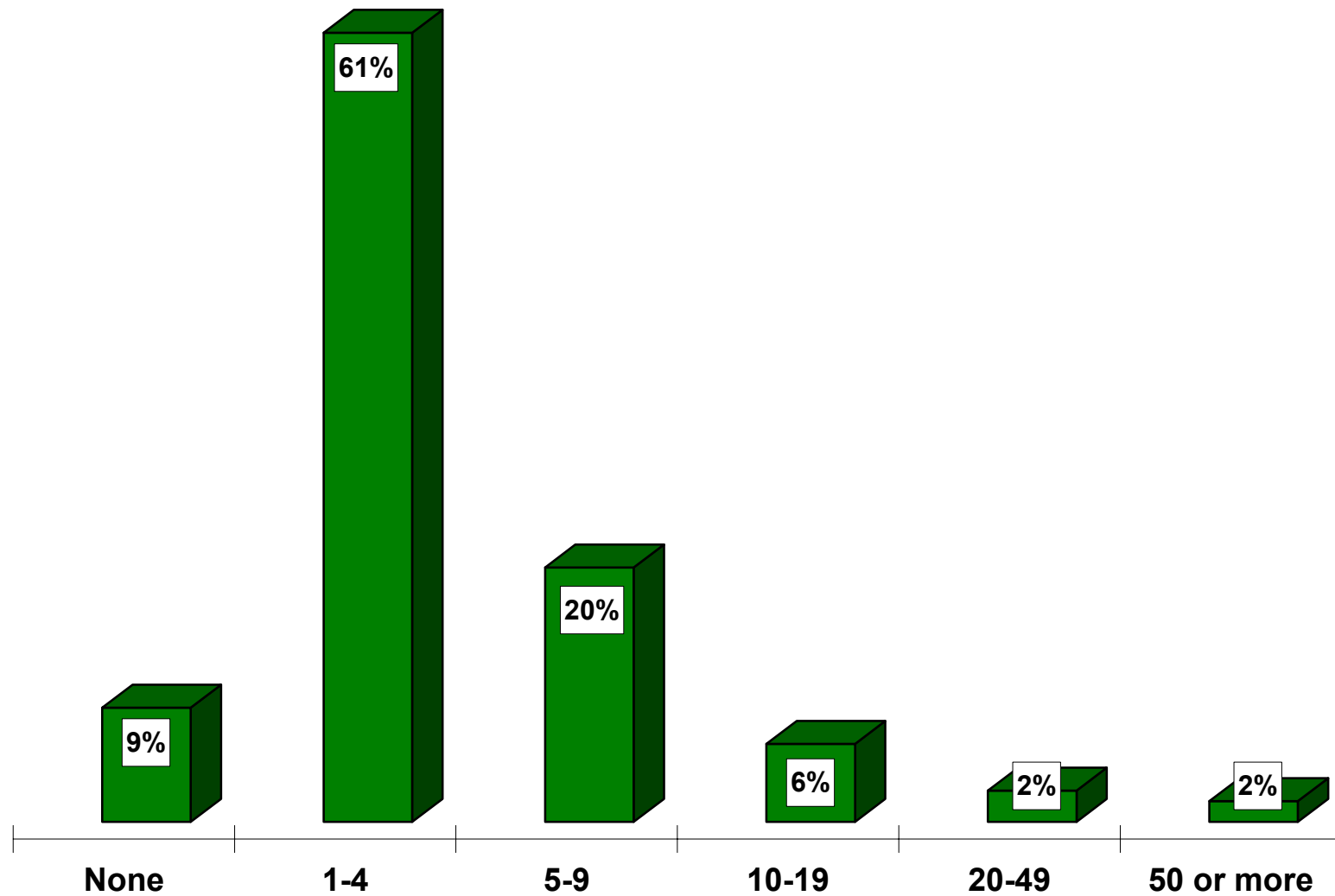


**Q12 For those who exchange electronic data outside of Bellevue, which locations do you exchange with?**

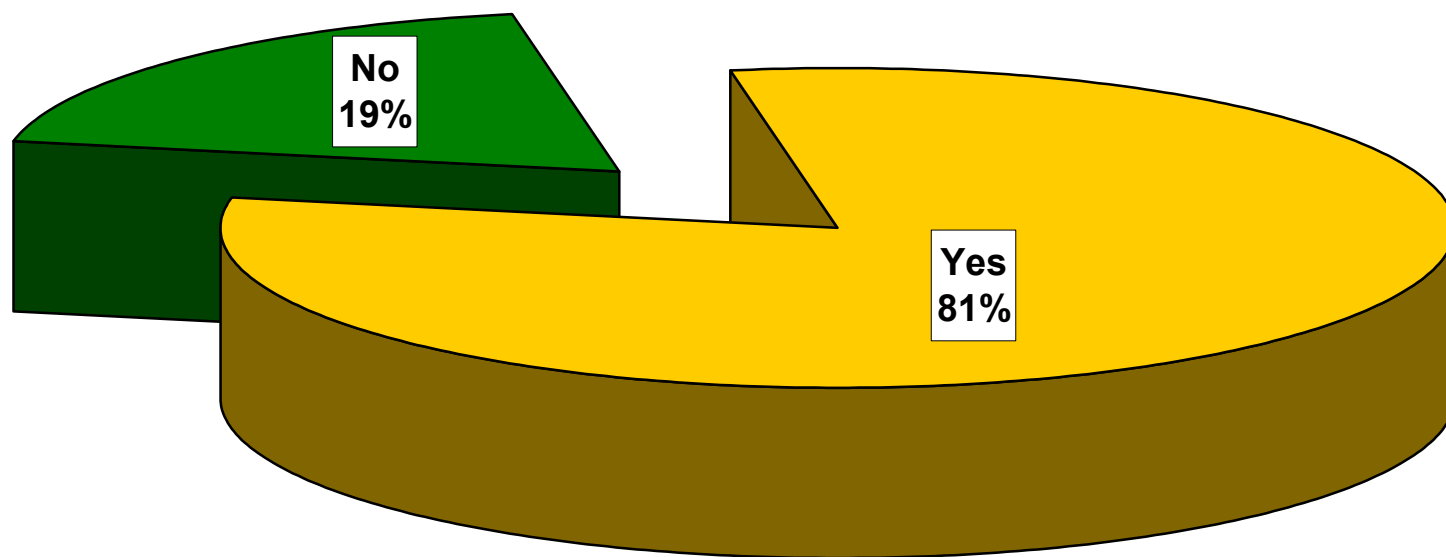


All other responses were below 5% (Kenmore, Outside of country, Clyde Hill, Mercer Island, Medina, Newcastle, Sammamish, and None)

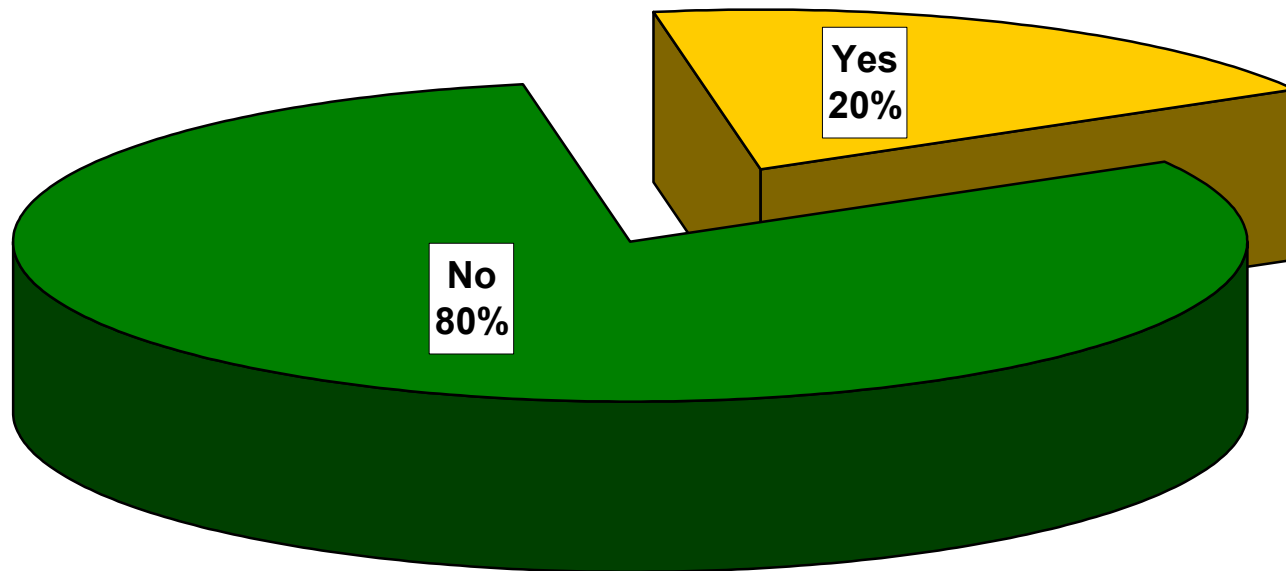
**Q13 Number of computers at this location**

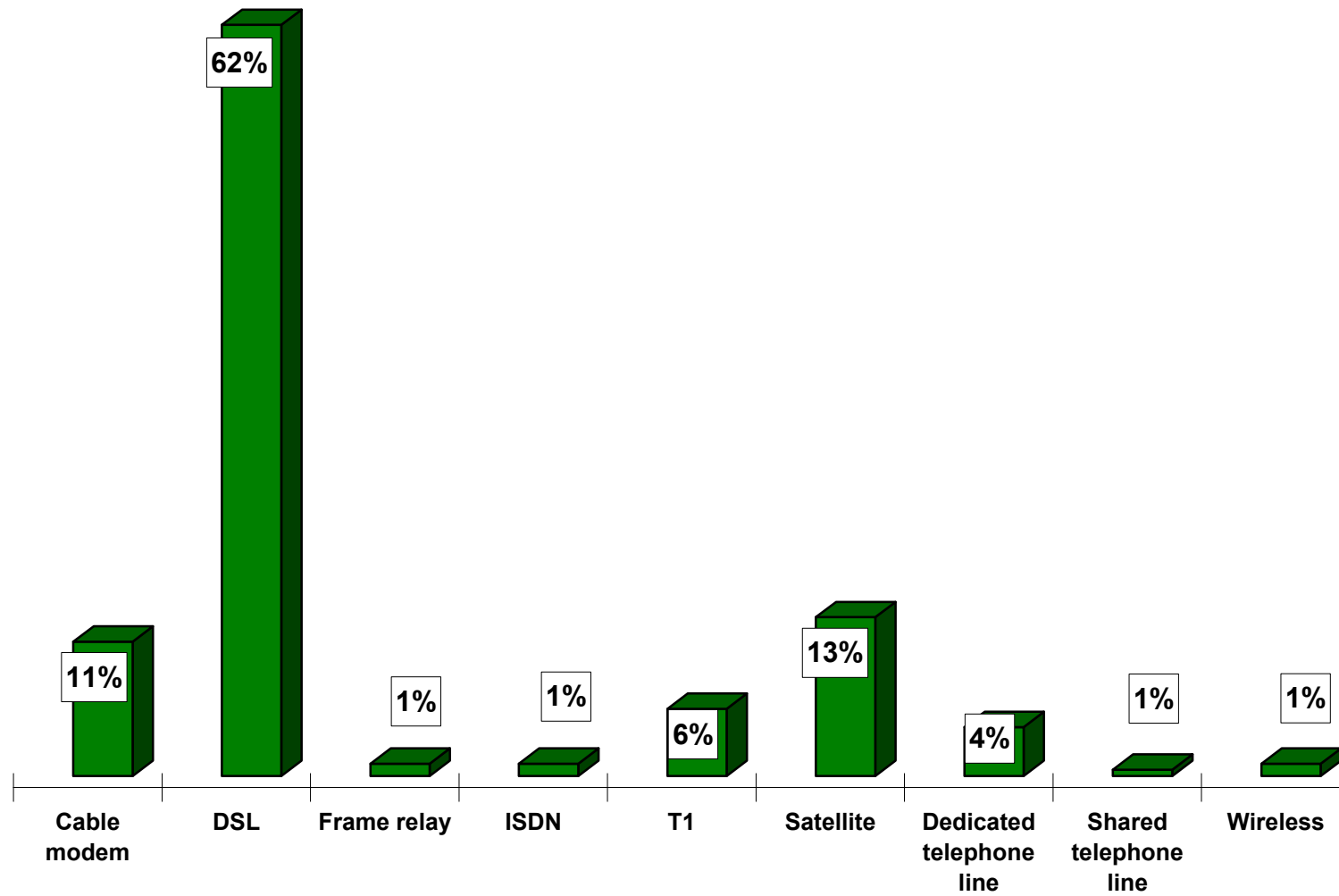


**Q14 Internet access at this location**

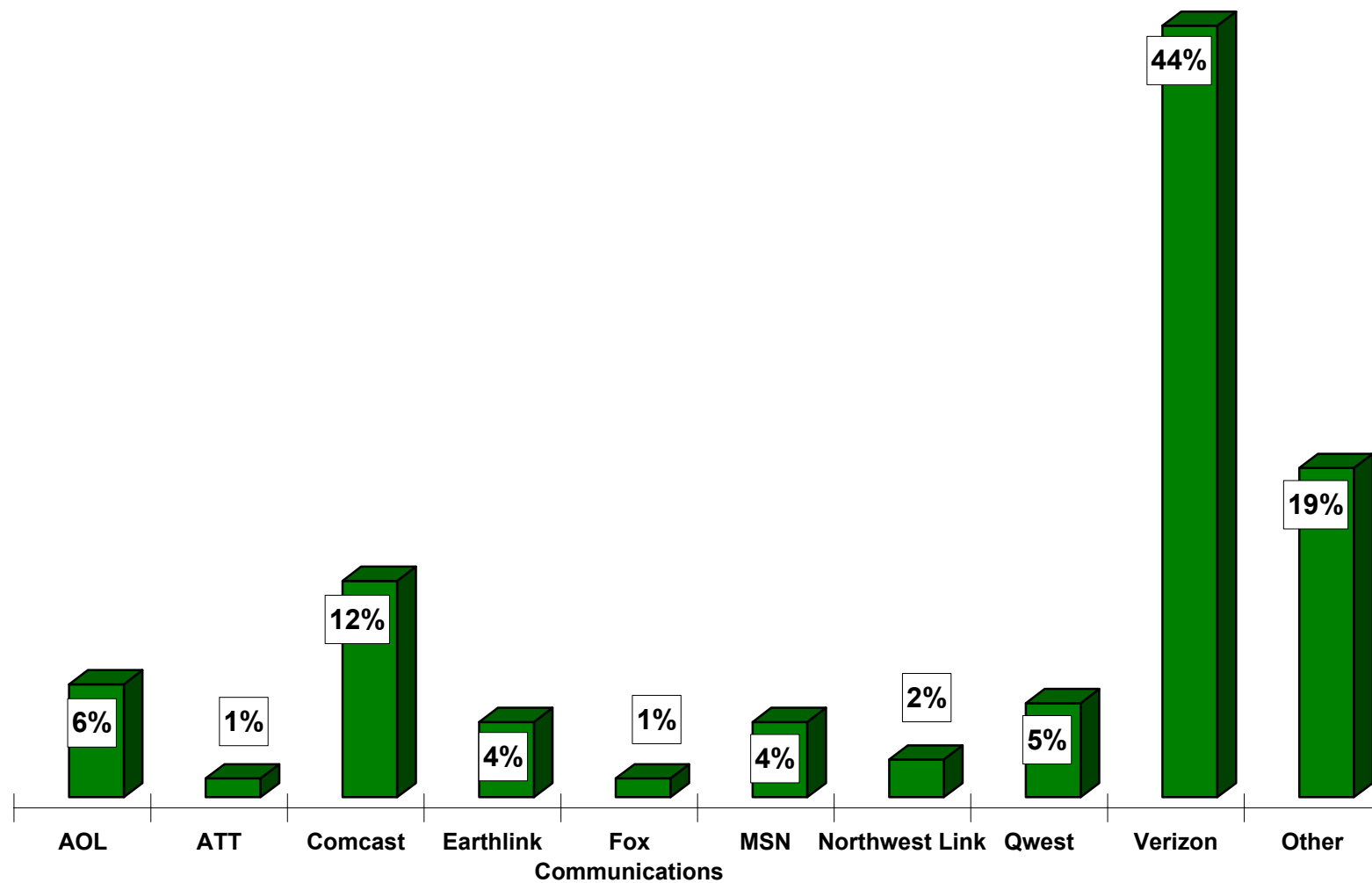


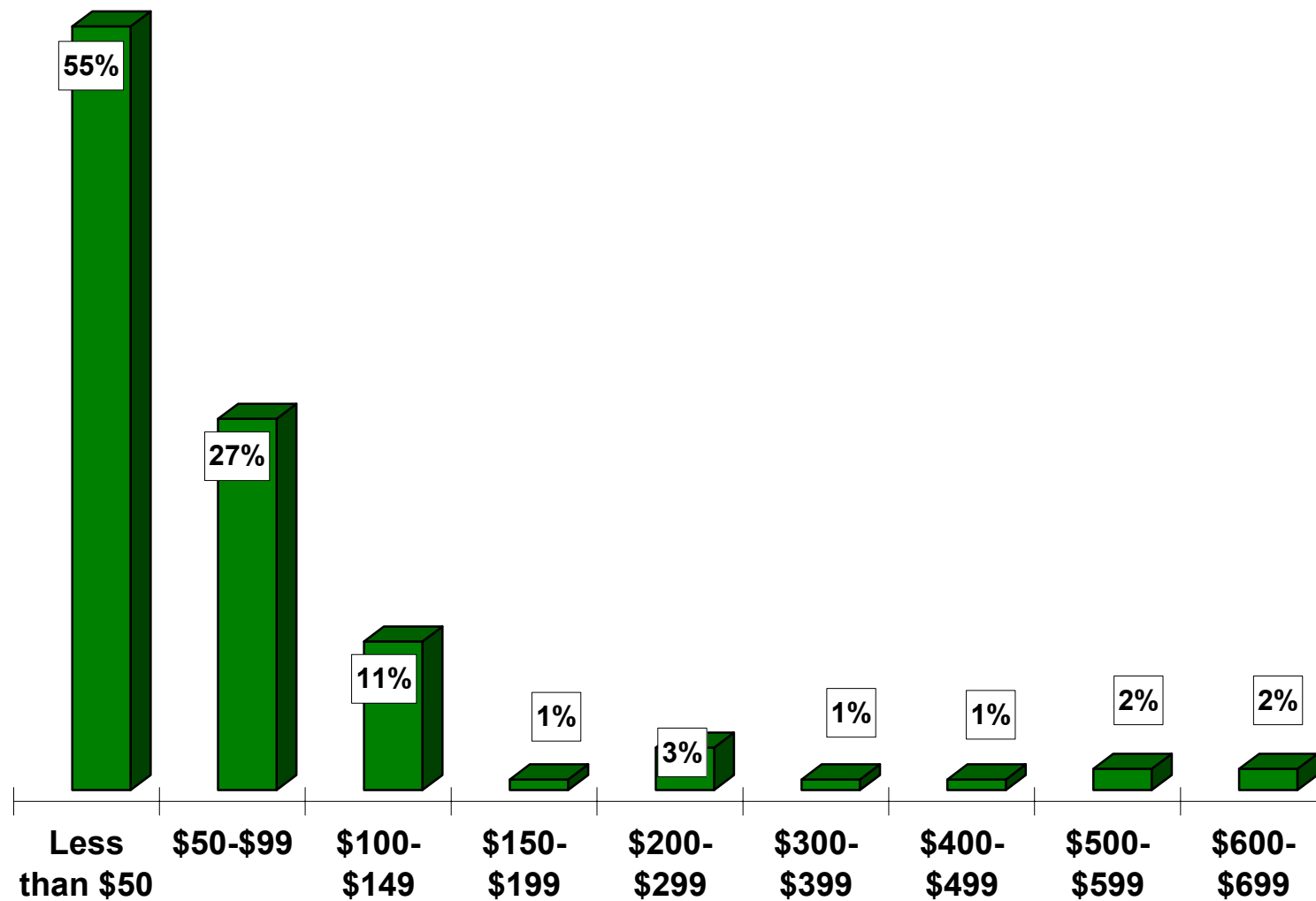
**Q15 Of those without Internet access, do you plan to obtain Internet access in the next year?**

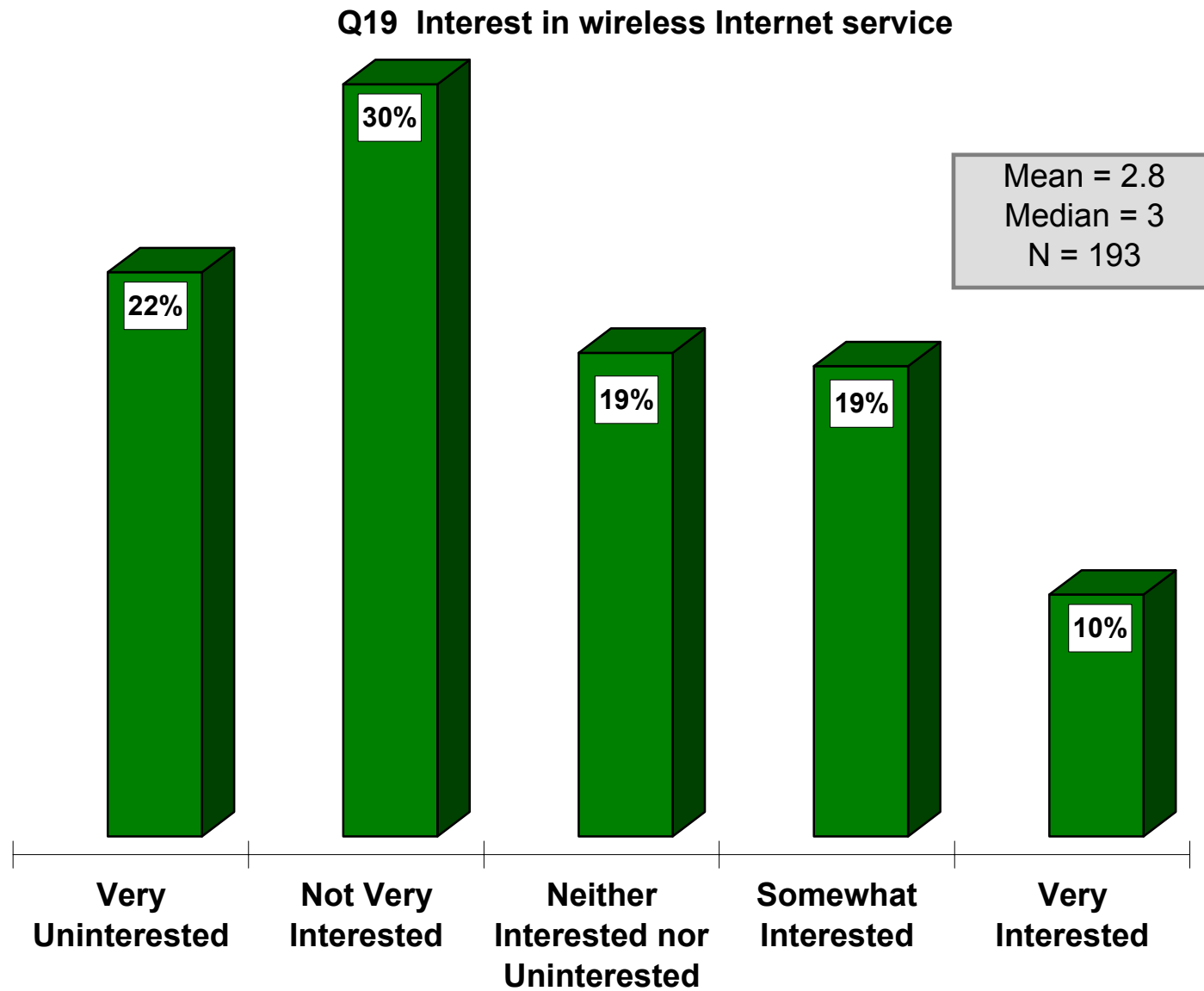


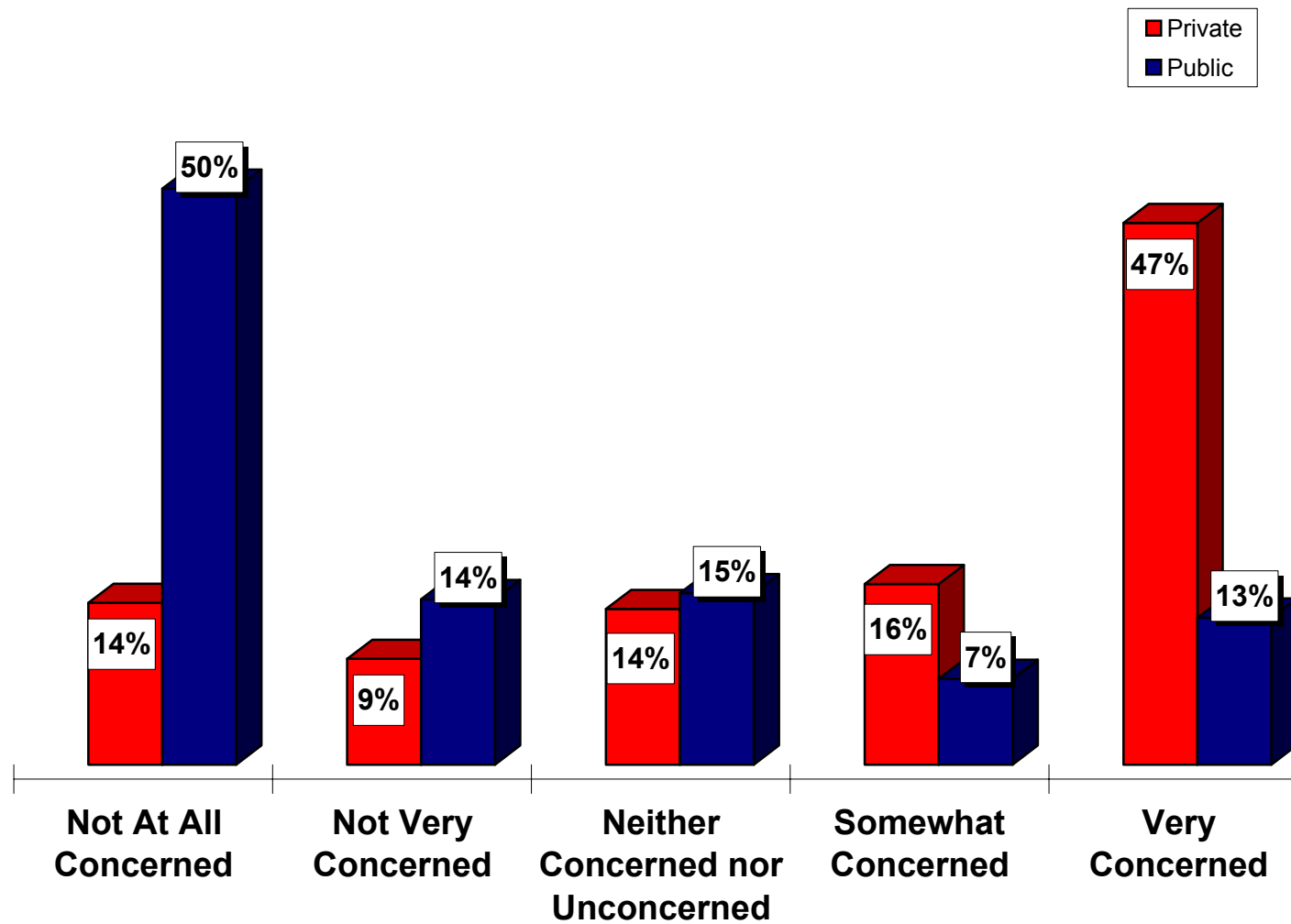
**Q16 Internet connection type**

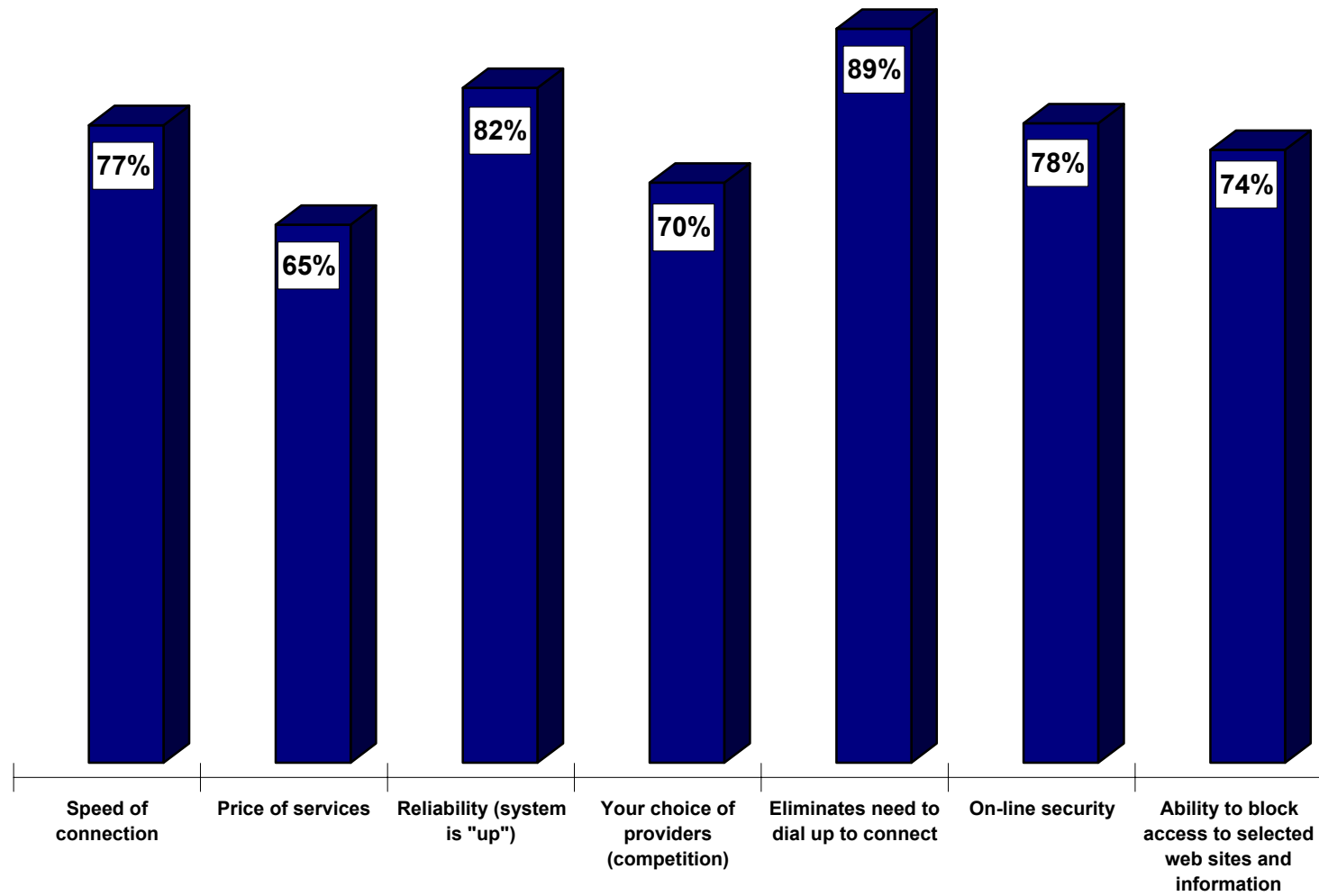


**Q17 Main Internet service provider**

**Q18 Pay per month for Internet service**

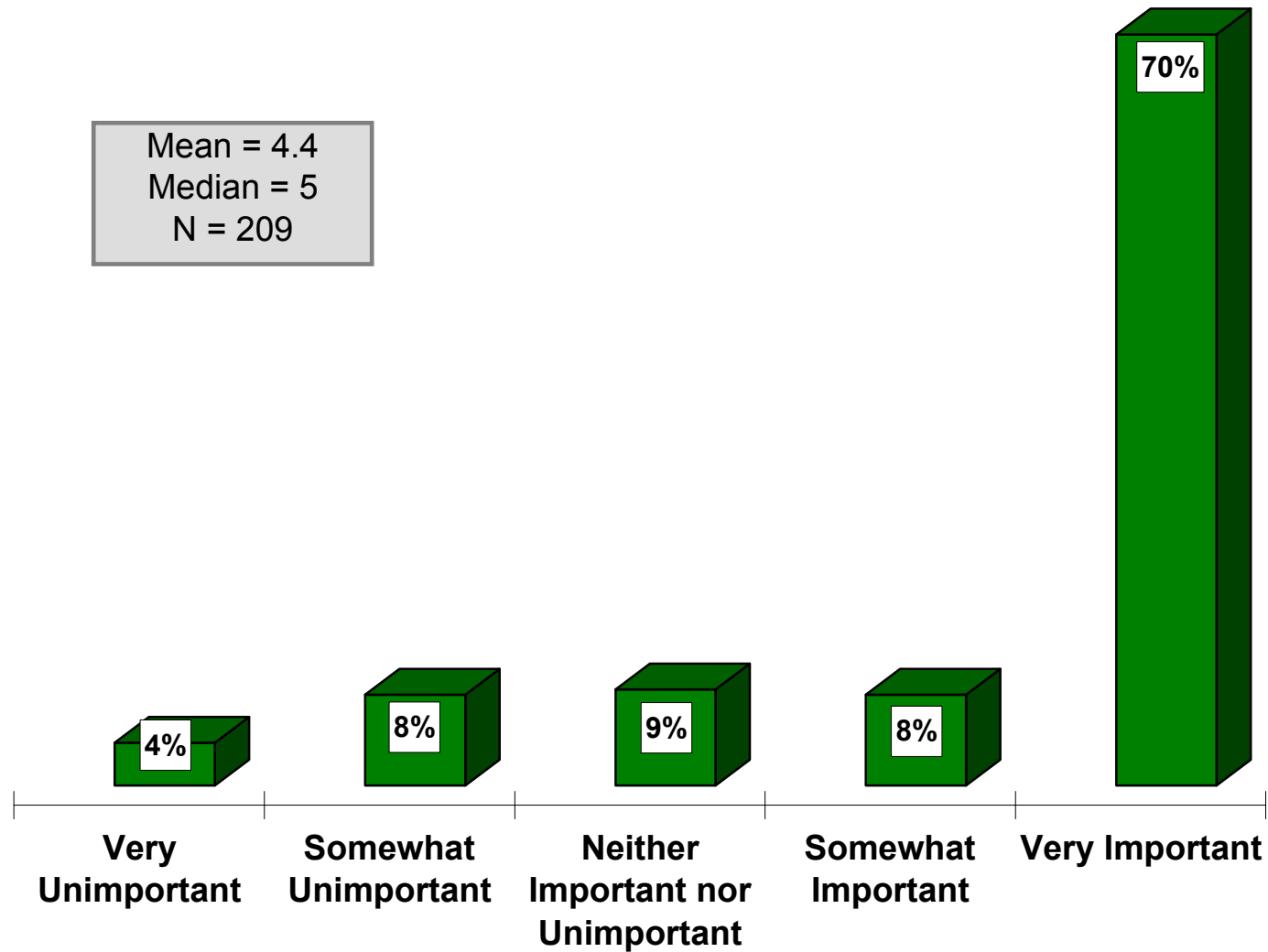


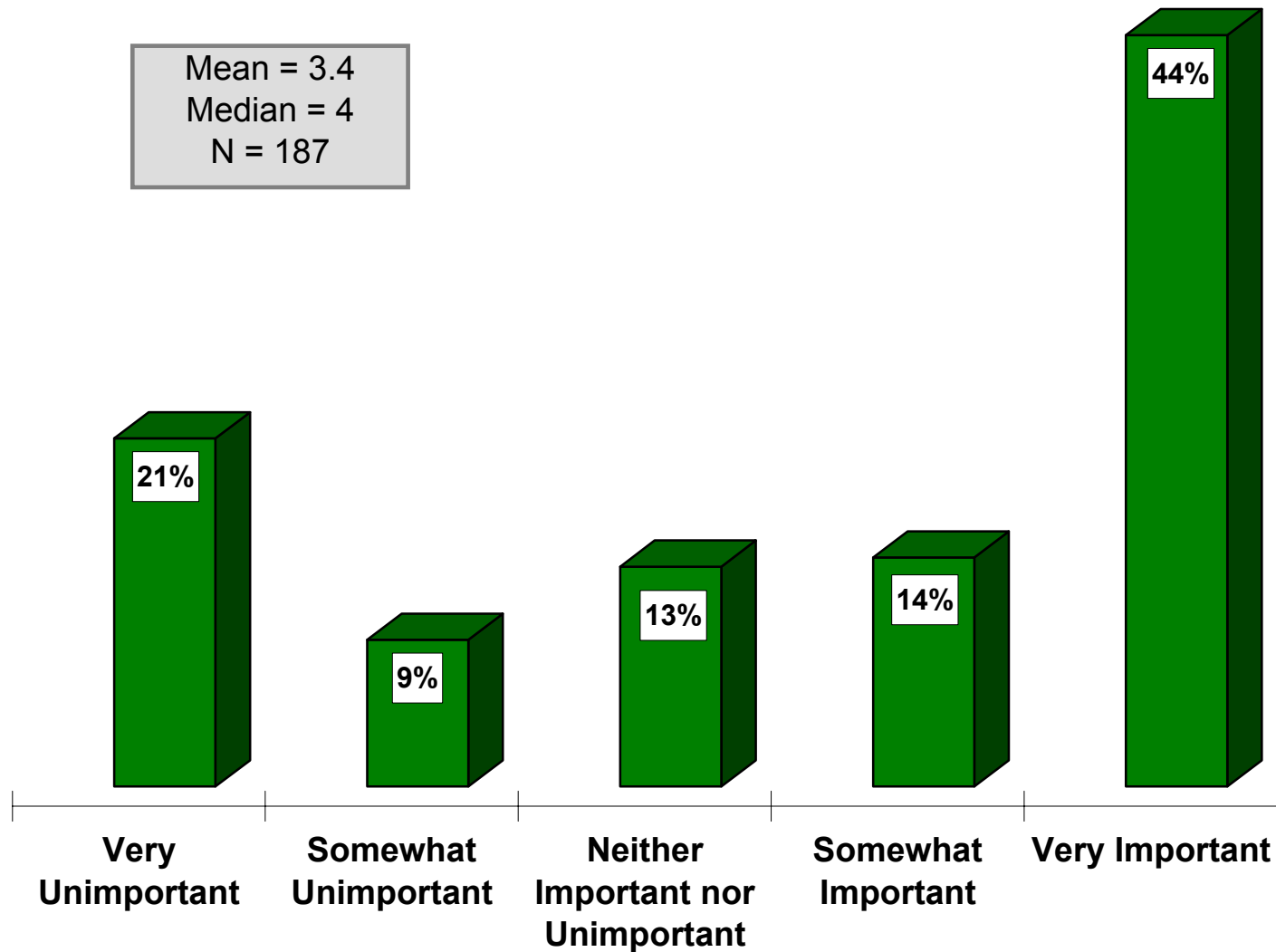
**Q20&Q21 Concern with security of private and public wireless Internet**

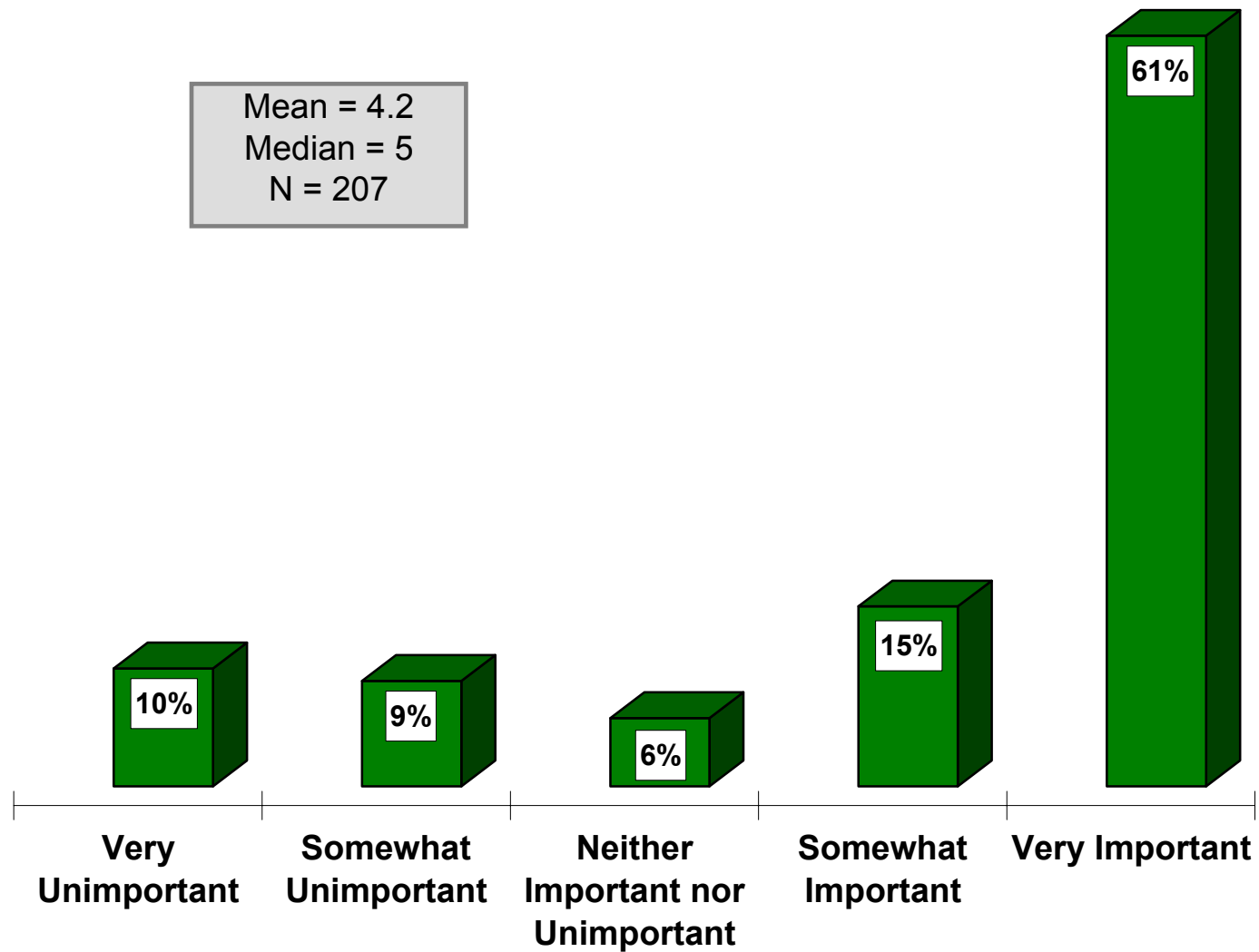
**Q22 Satisfaction with your current Internet access**

Top Two = Somewhat Satisfied and Very Satisfied

**Q23a Importance of Internet access to your business' ability to achieve your strategic goals**

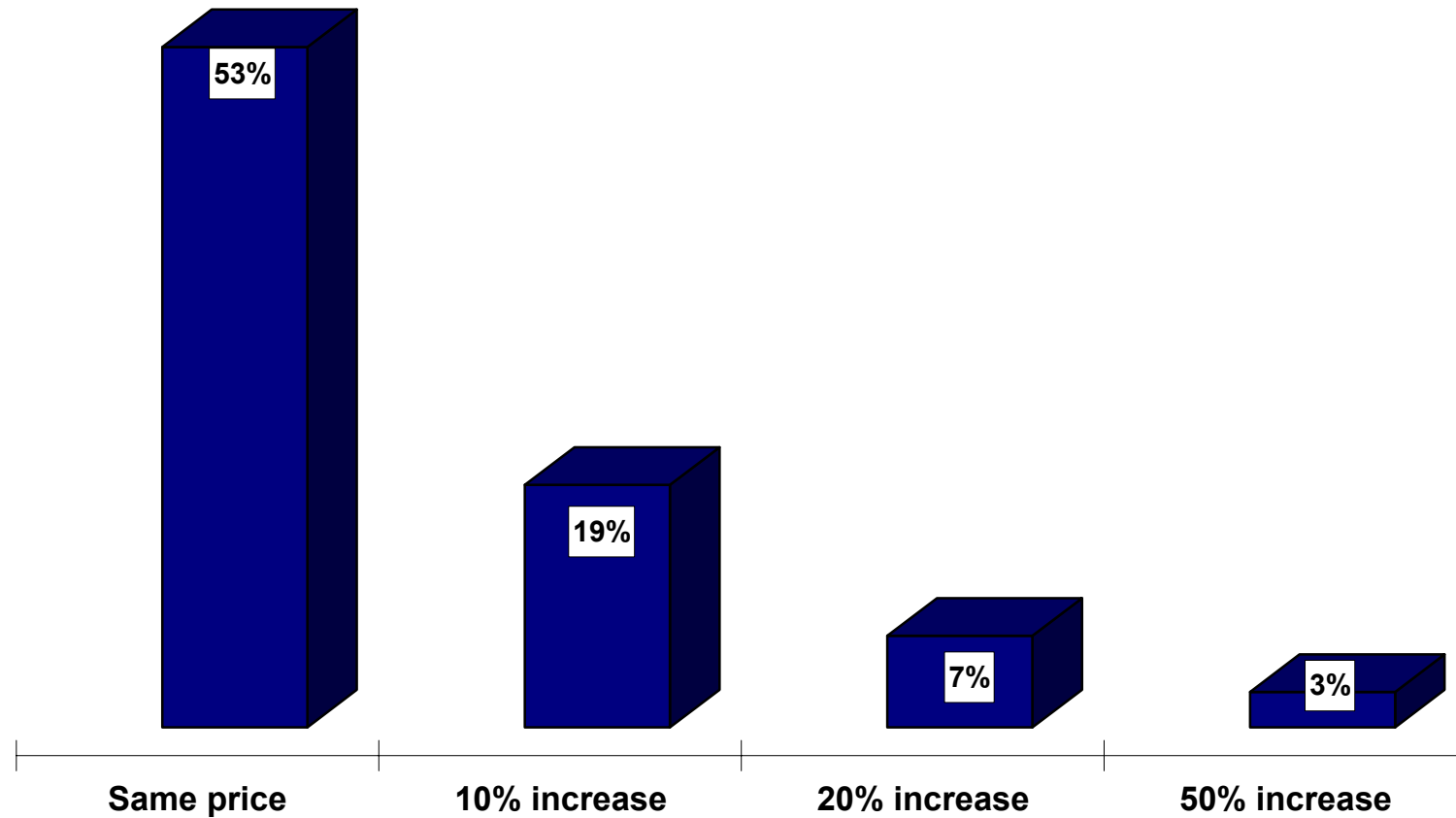


**Q23b Importance of Internet access to your business' facility location decisions**

**Q23c Importance of Internet access to your business' ability to remain competitive**

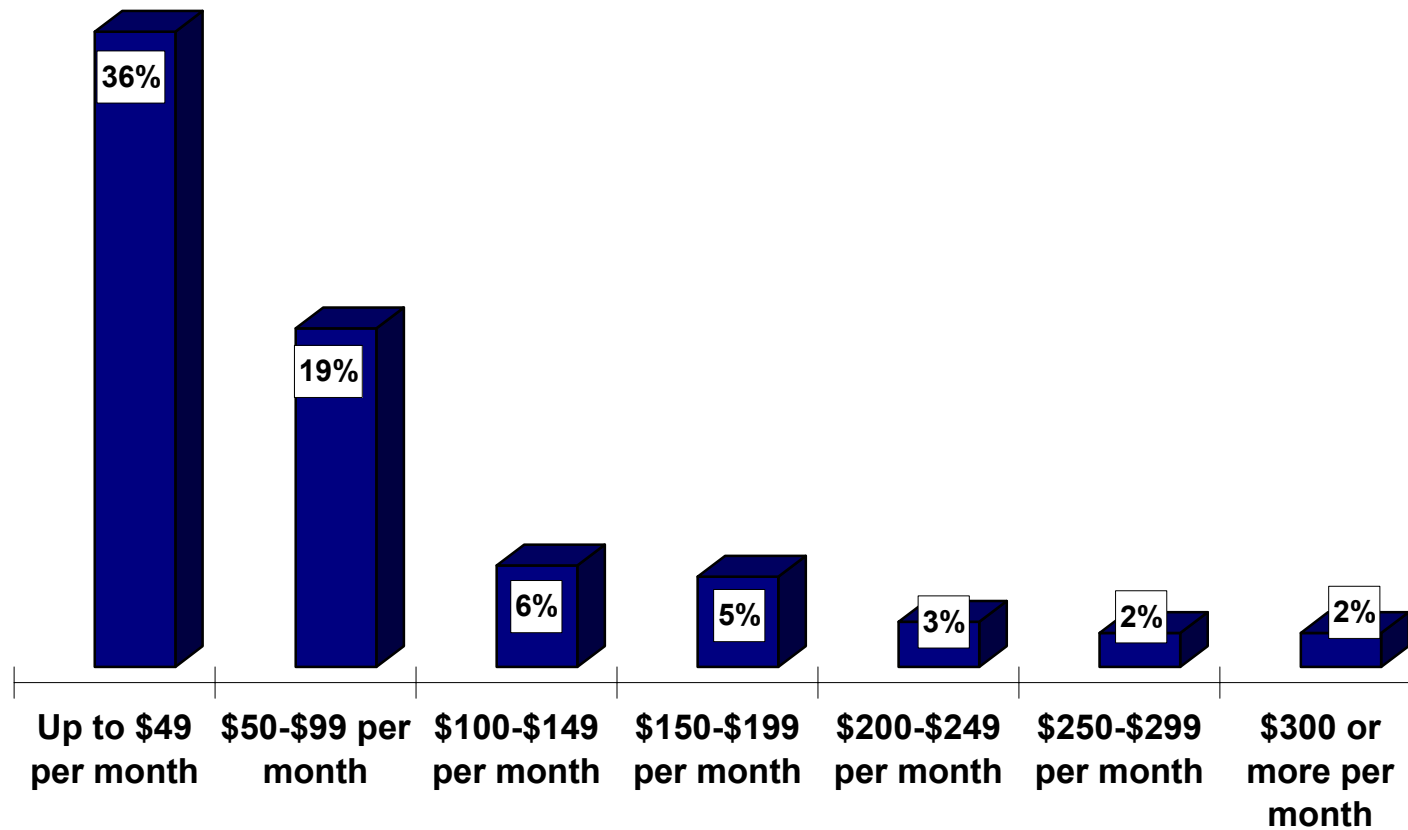


**Q24 Willingness to switch to Internet service that offers an increased connection speed while being on-line all the time**

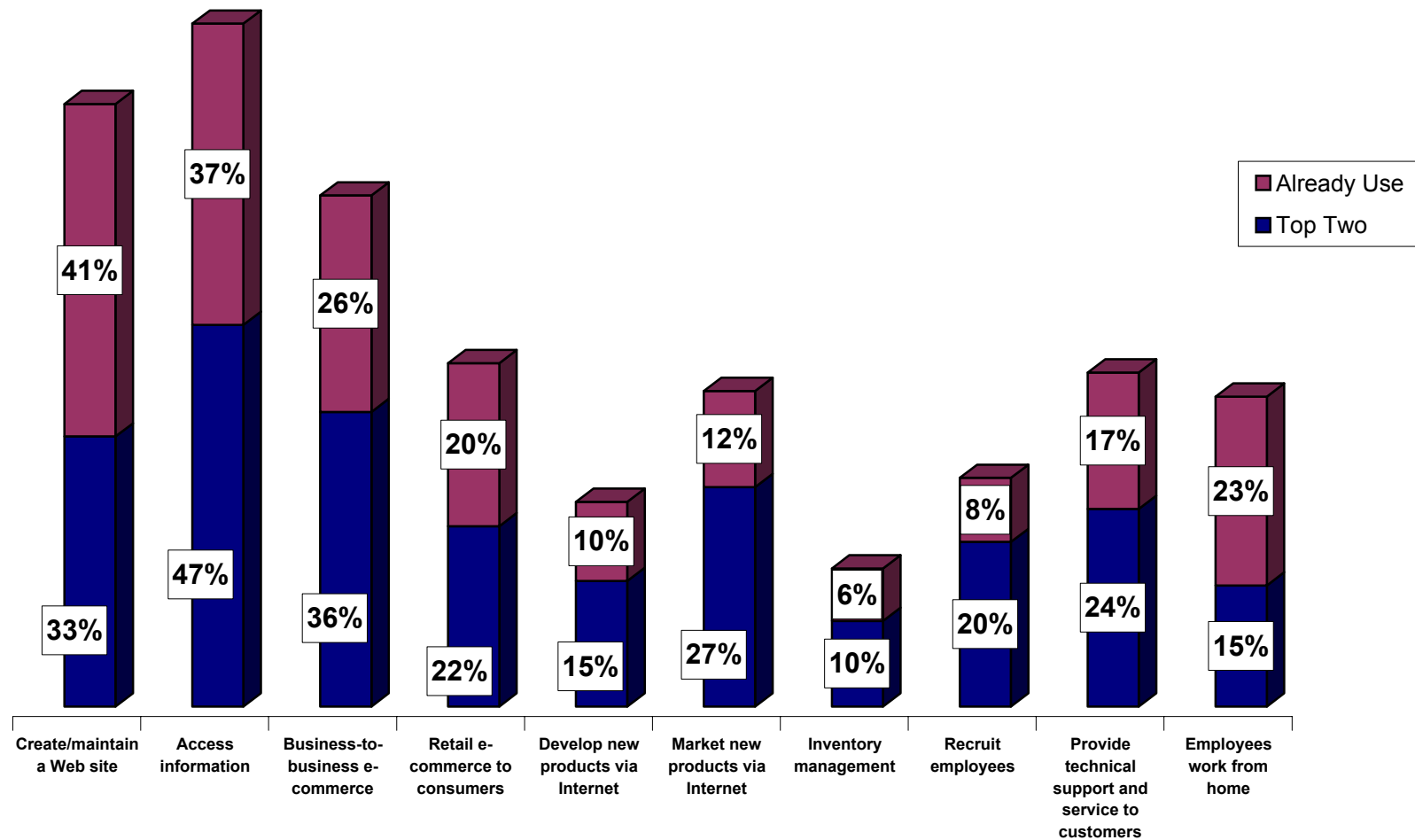


Top Two = Somewhat Willing and Very Willing

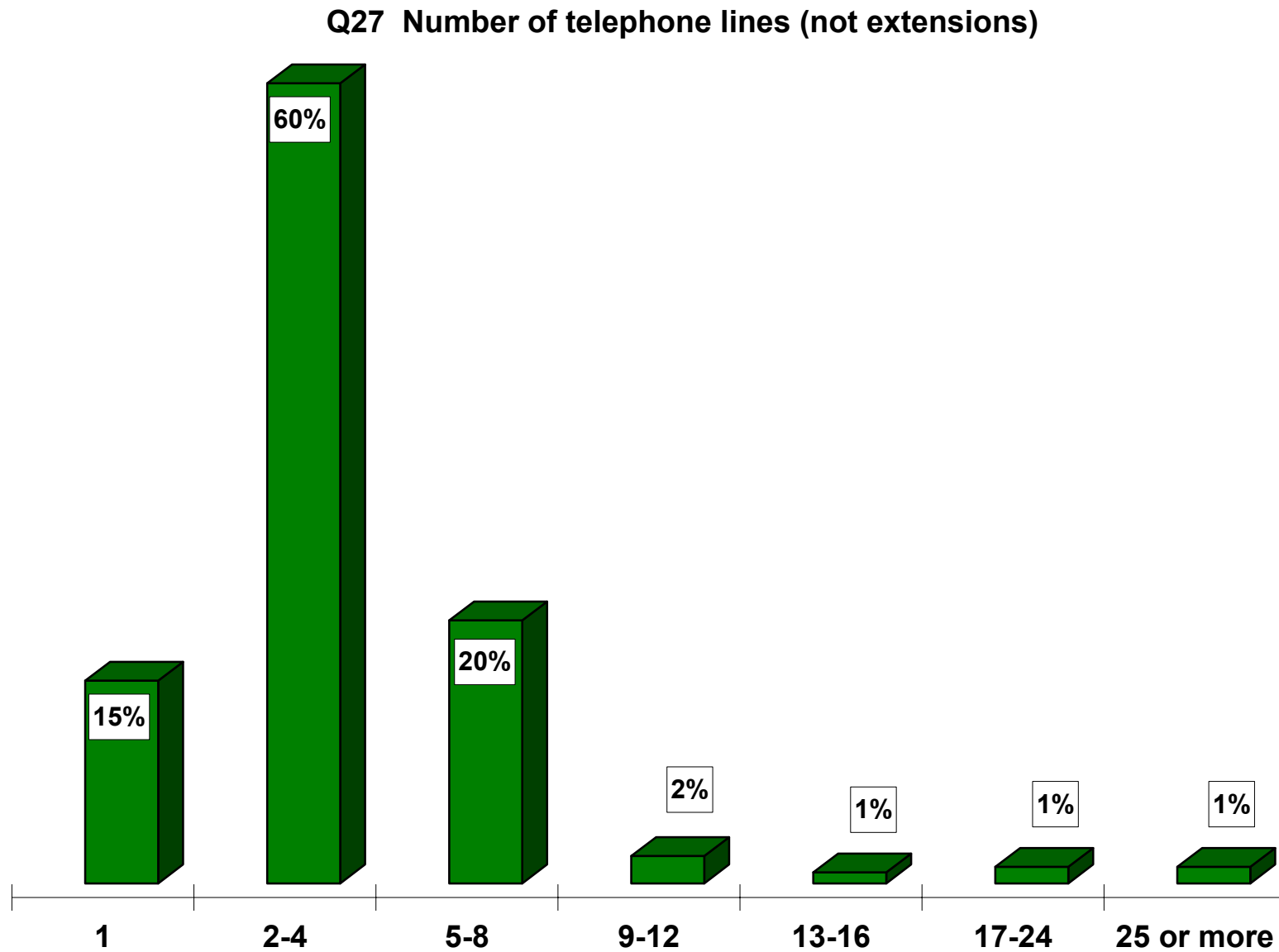
**Q25 Willingness to purchase Internet service that offers at least 1,544 Kbps downstream AND upstream**

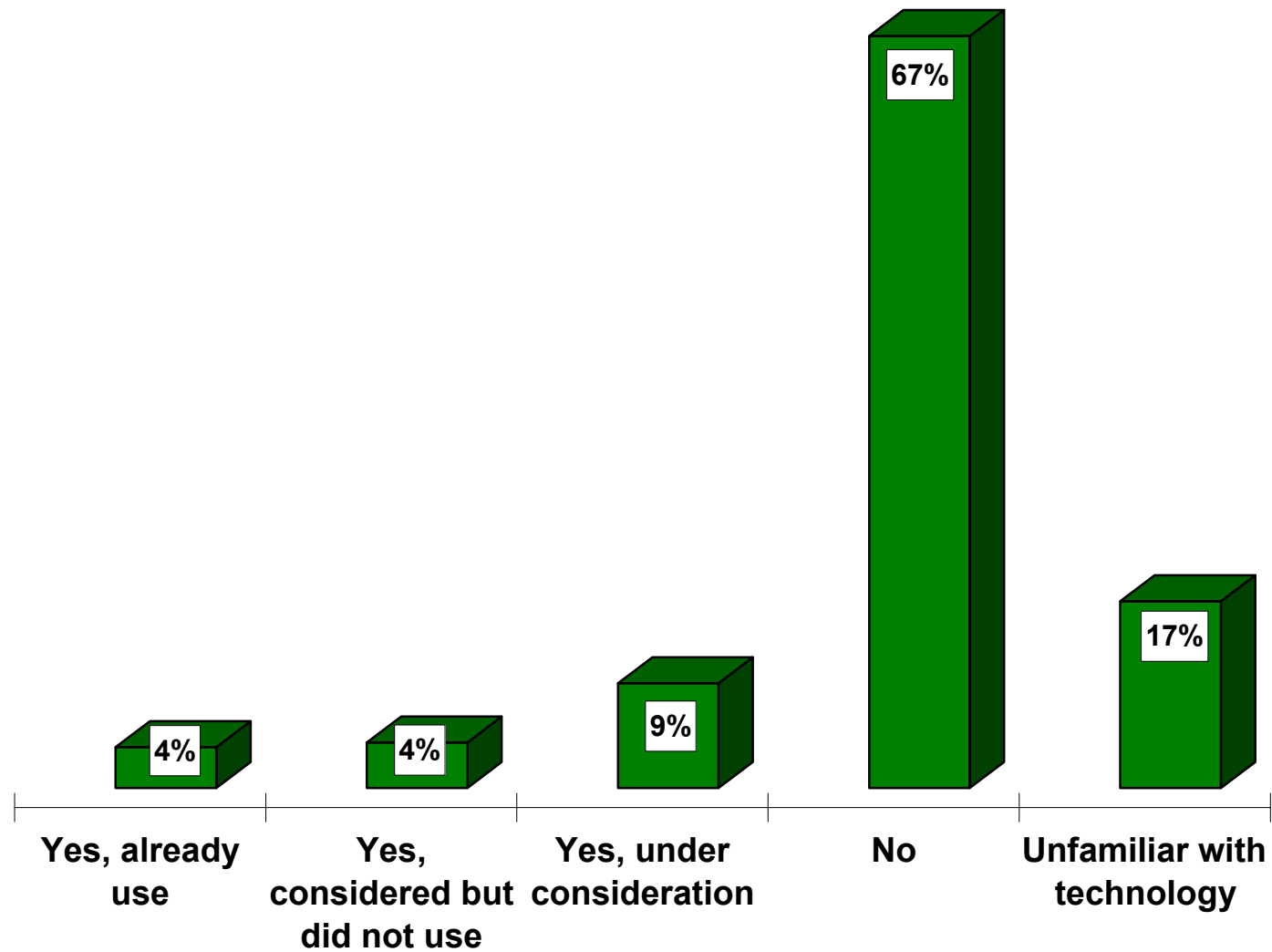


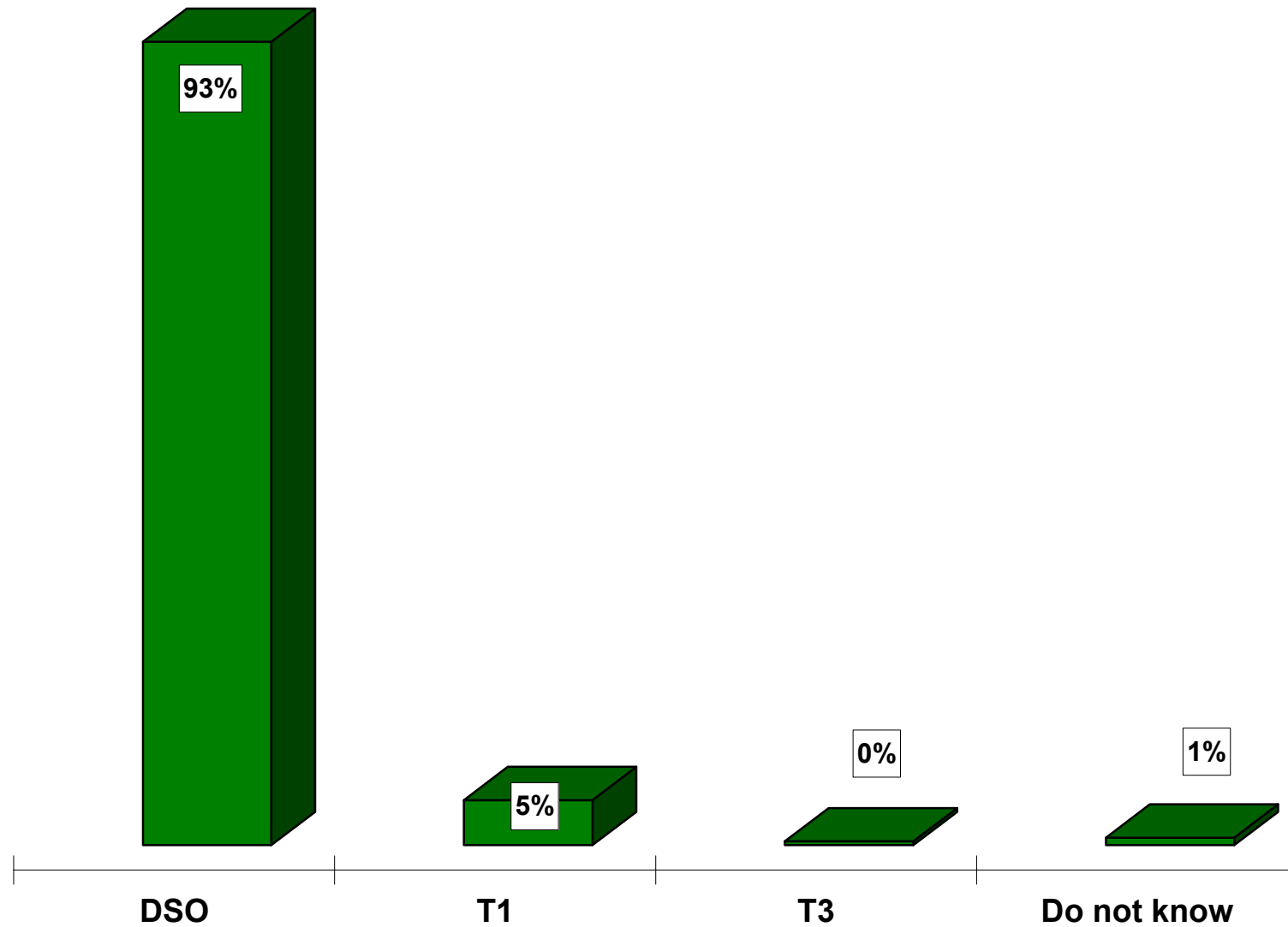
Top Two = Somewhat Willing and Very Willing

**Q26 Likelihood that you will use the Internet in the following ways in the next two**

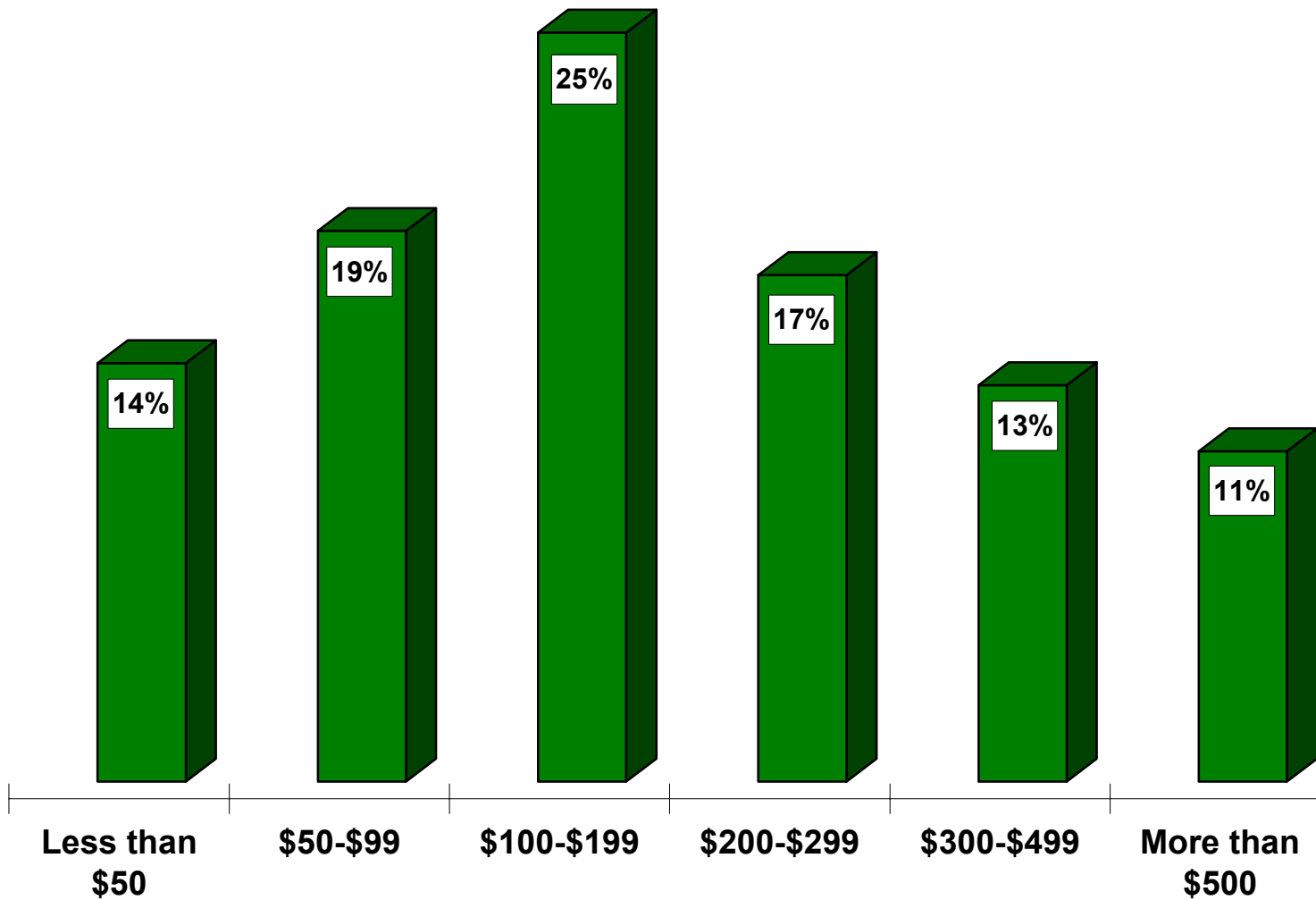
Top Two = Somewhat Likely and Very Likely

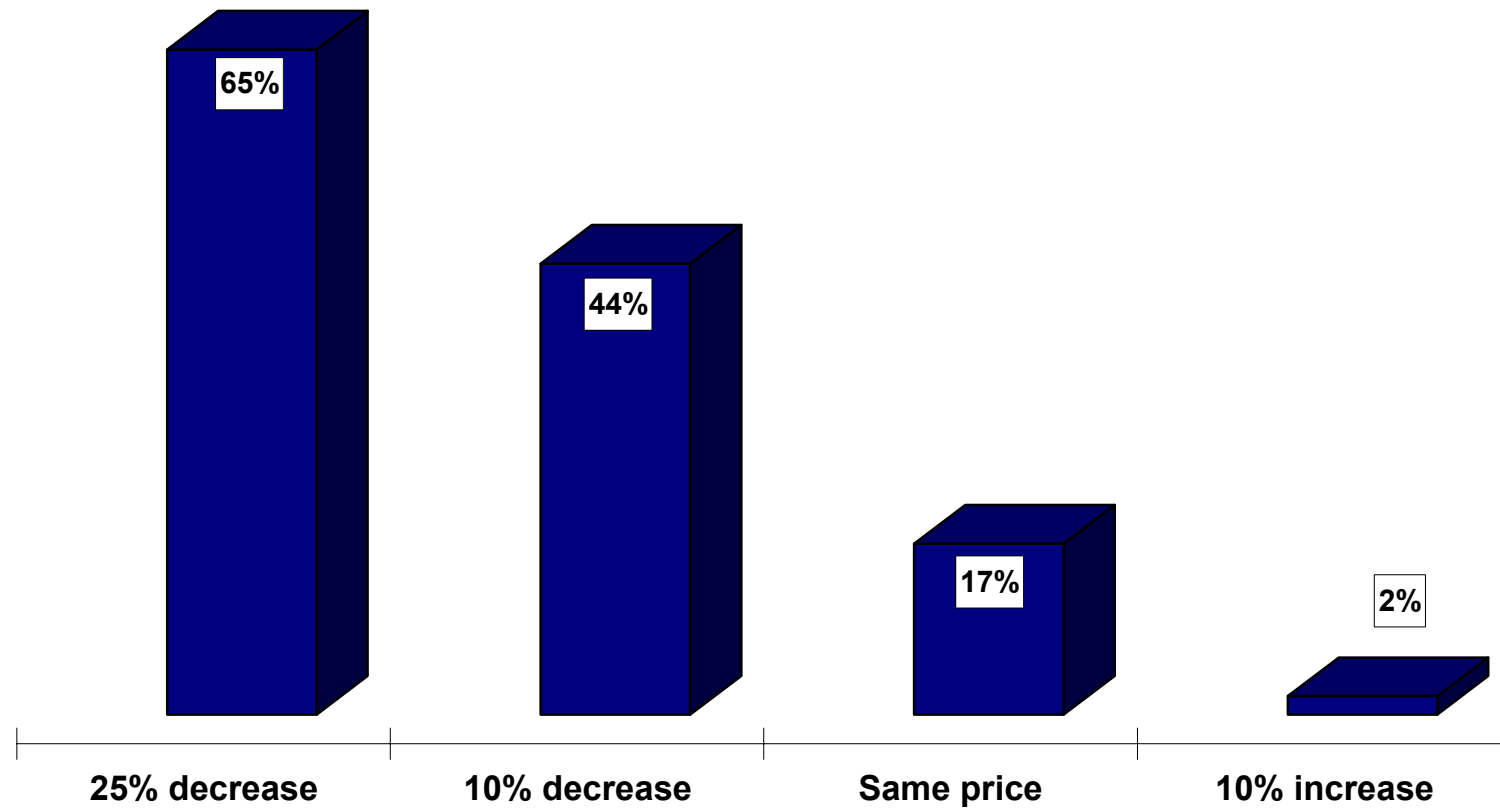


**Q28 Considered using VoIP (Voice over Internet Protocol) telephone service**

**Q29 Main type of telephone line/trunk used at this location**

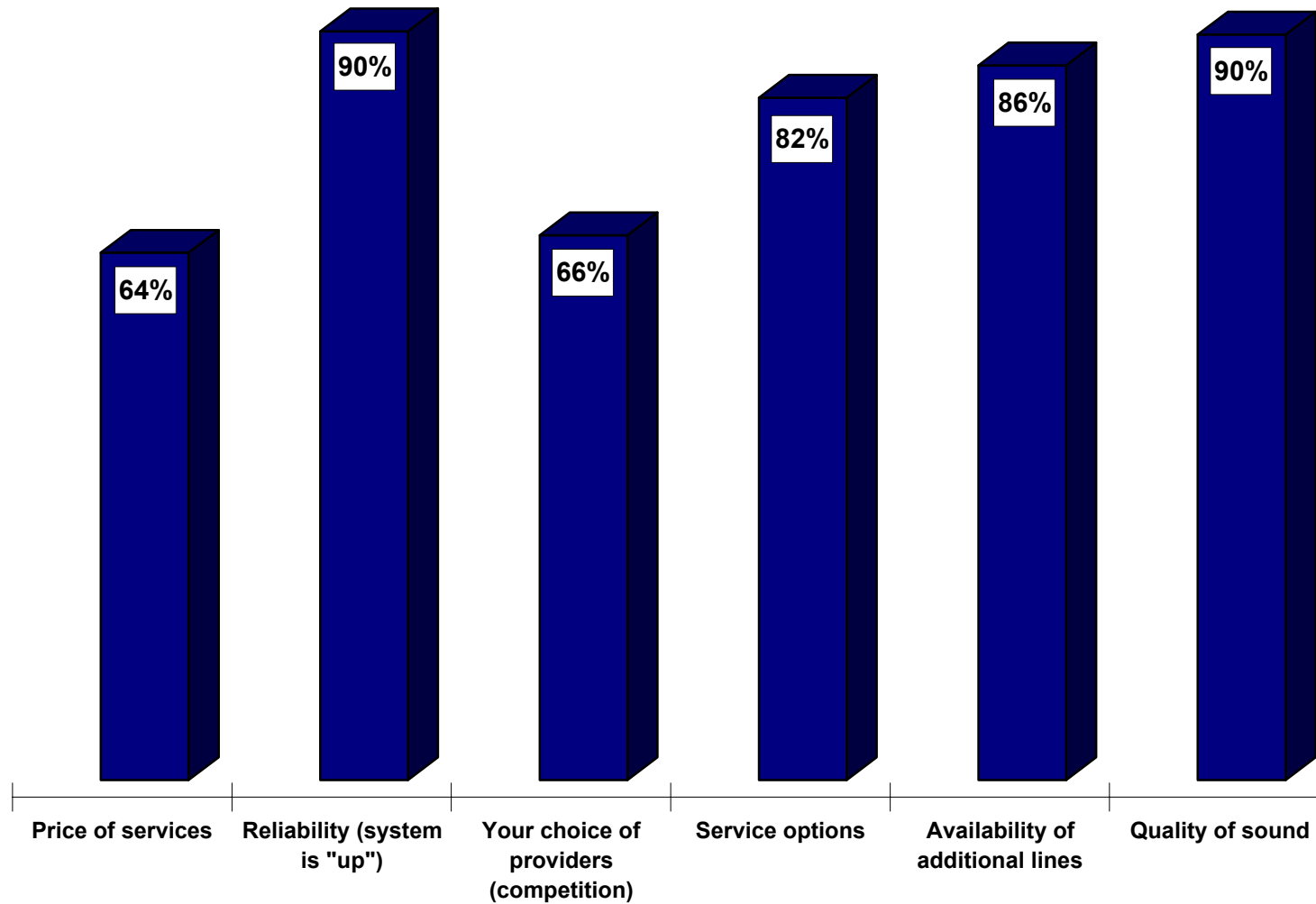
### Q30 Pay per month for telephone



**Q31 Willingness to switch local telephone providers with a similar product offering**

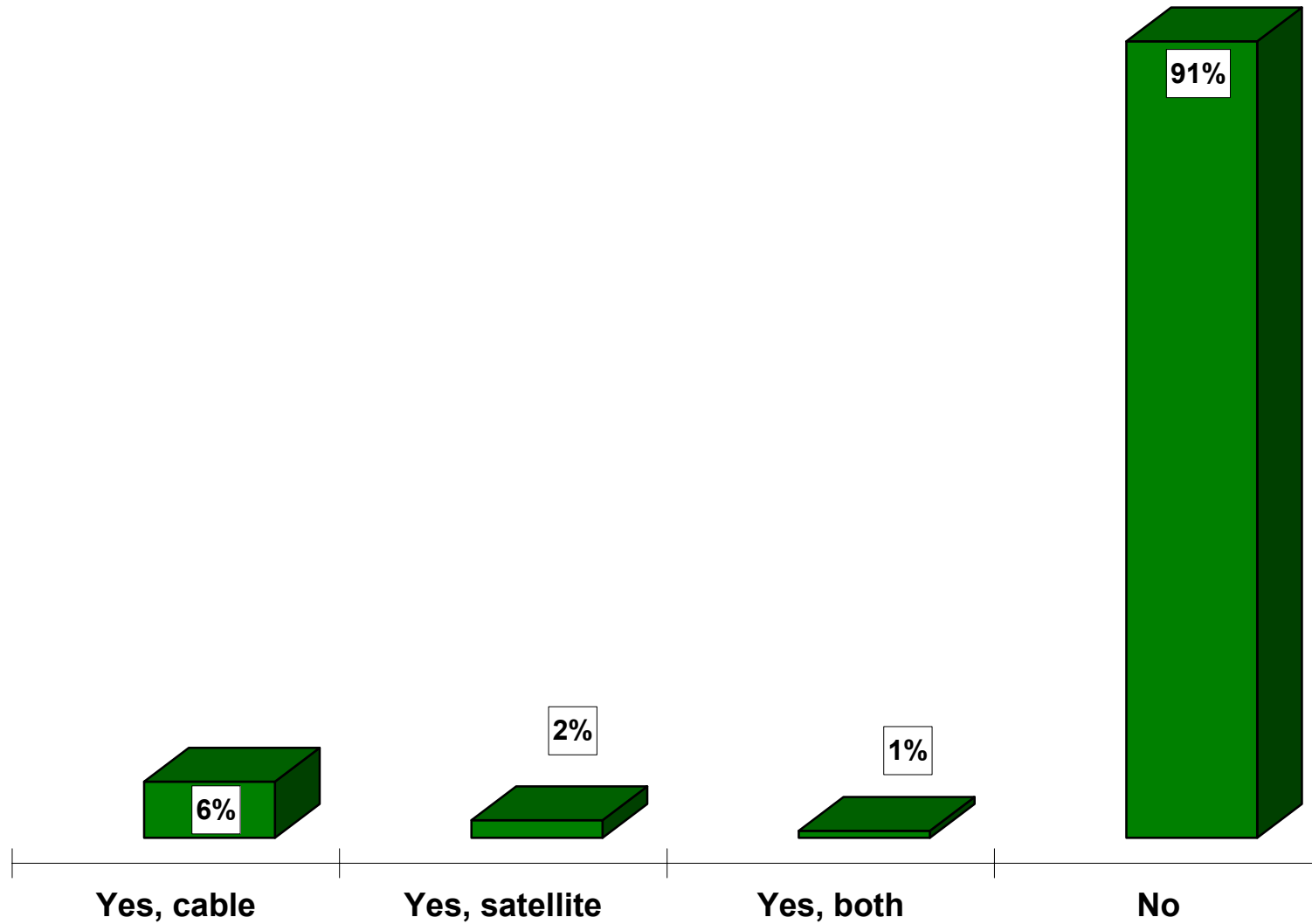
Top Two = Somewhat Willing and Very Willing



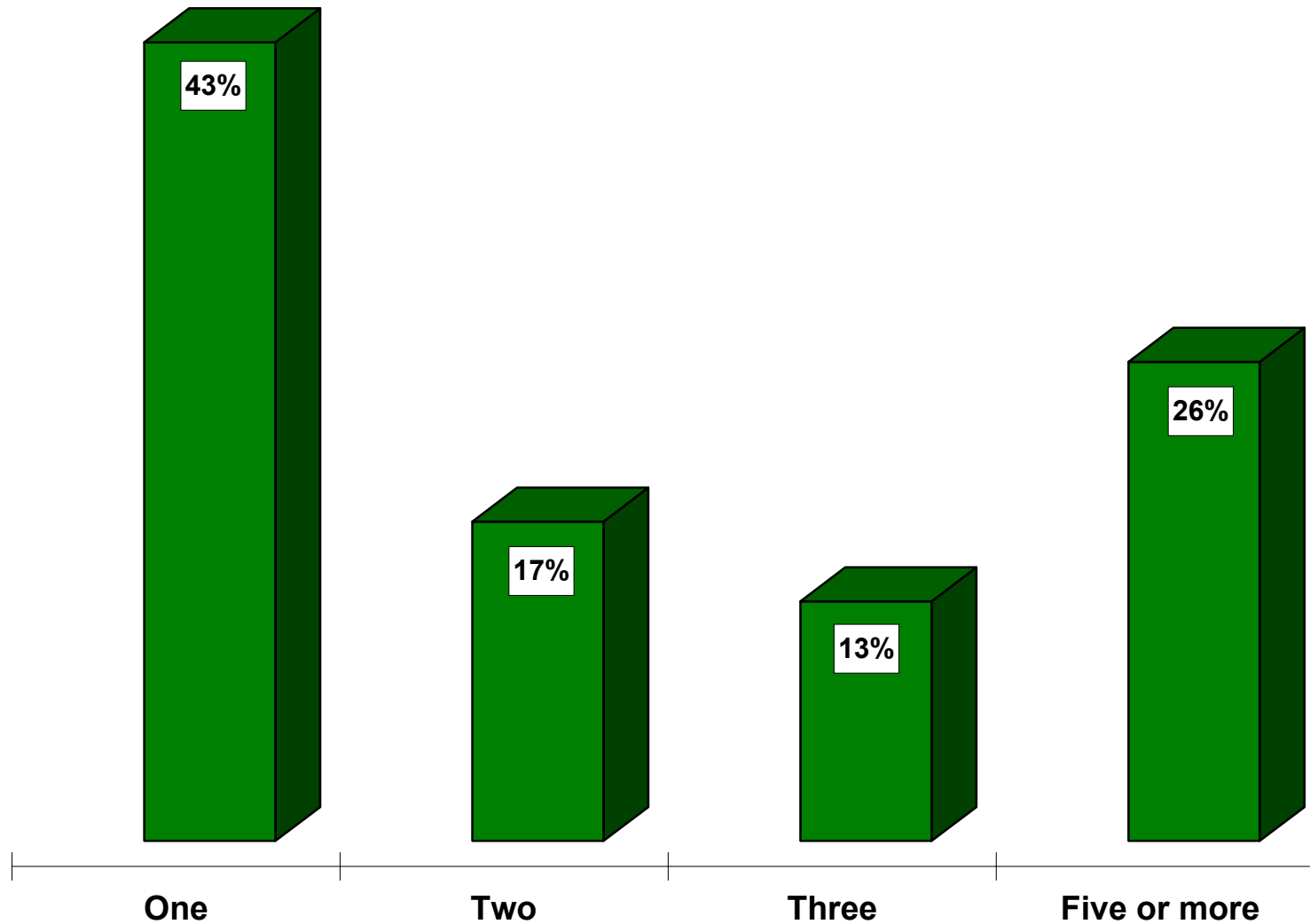
**Q32 Satisfaction with current local telephone provider**

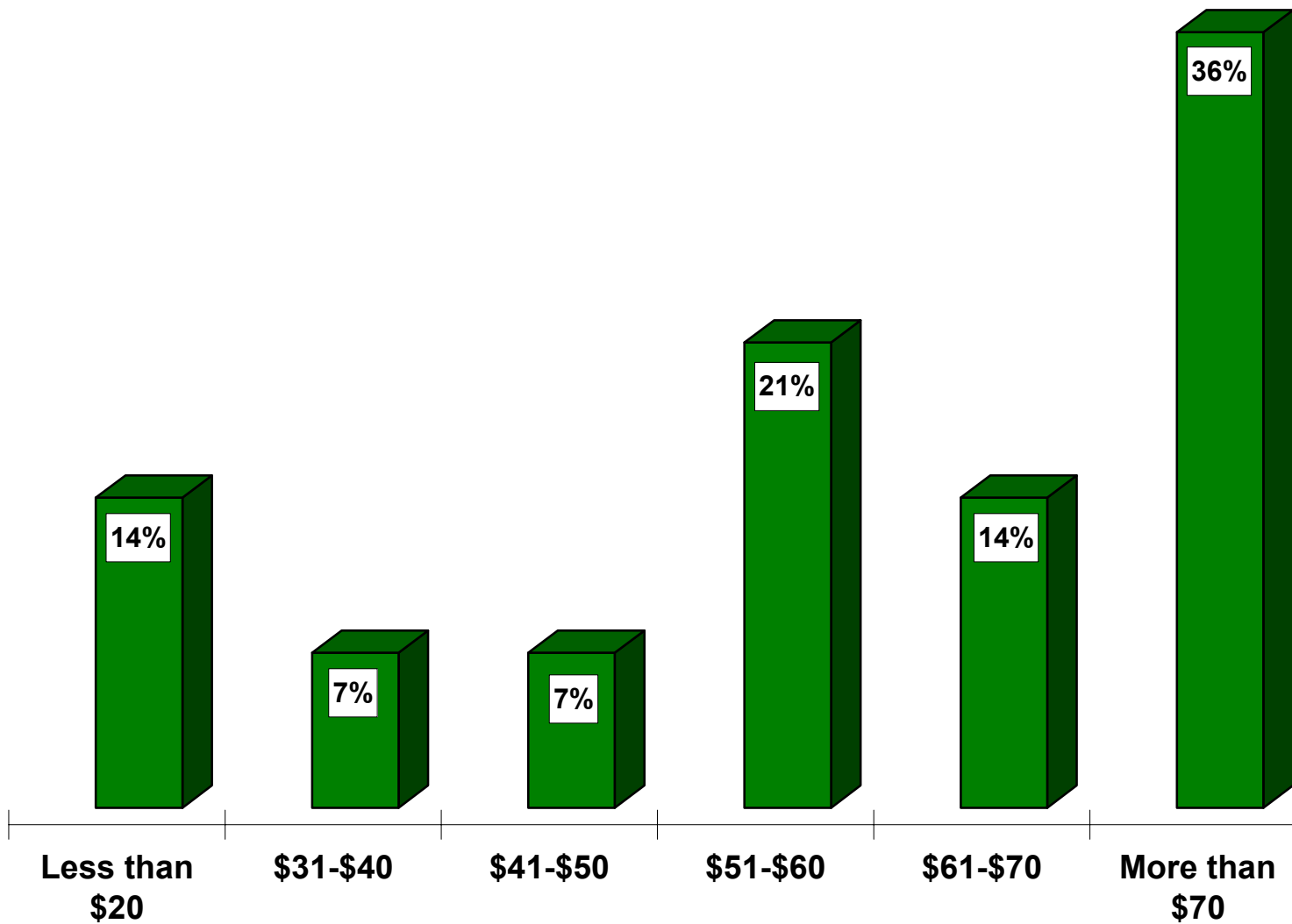
Top Two = Somewhat Satisfied and Very Satisfied

**Q33 Currently subscribe to cable or satellite television**

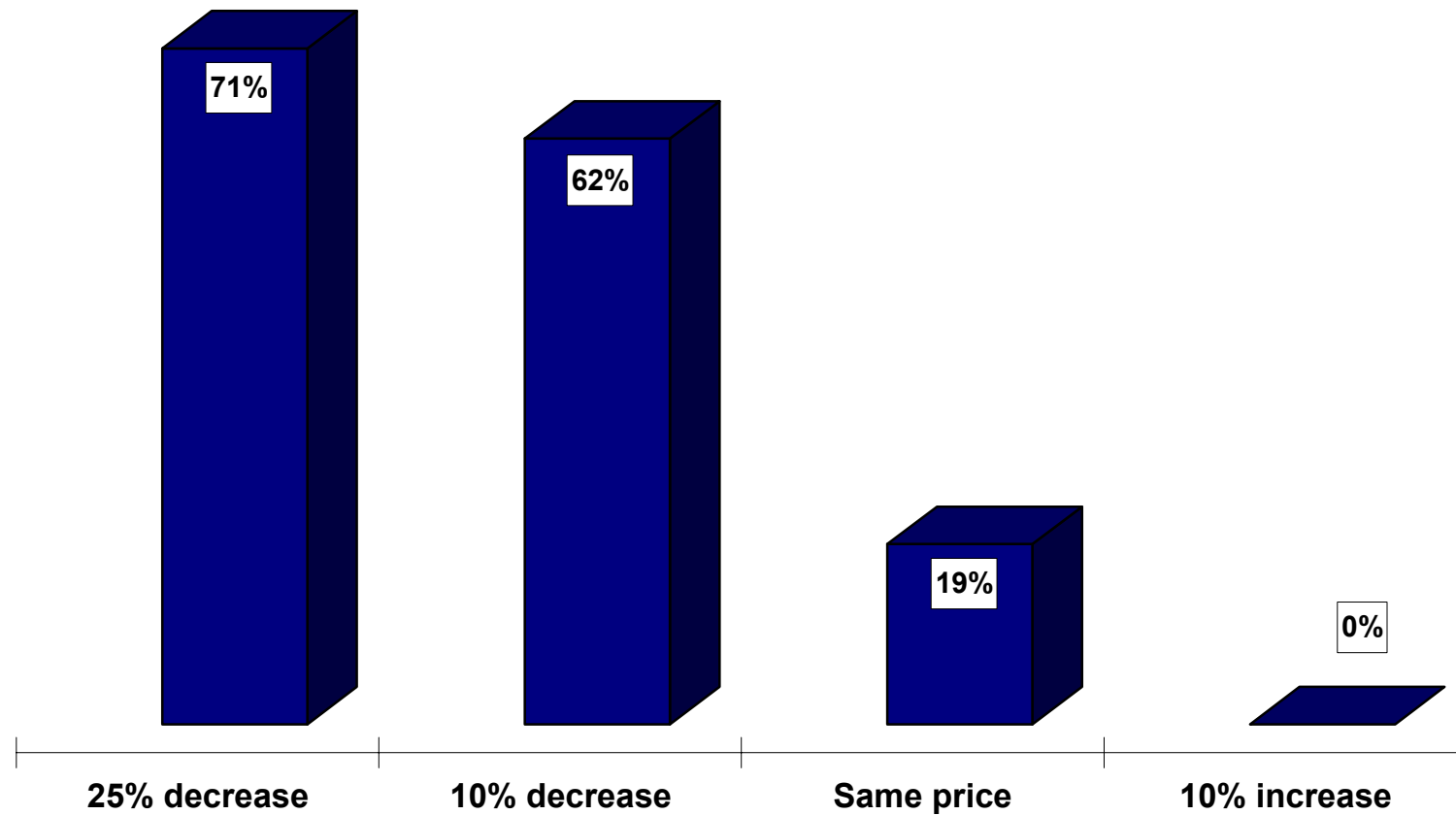


**Q34 Of the businesses that subscribe to cable or satellite television, how many televisions does your business have?**

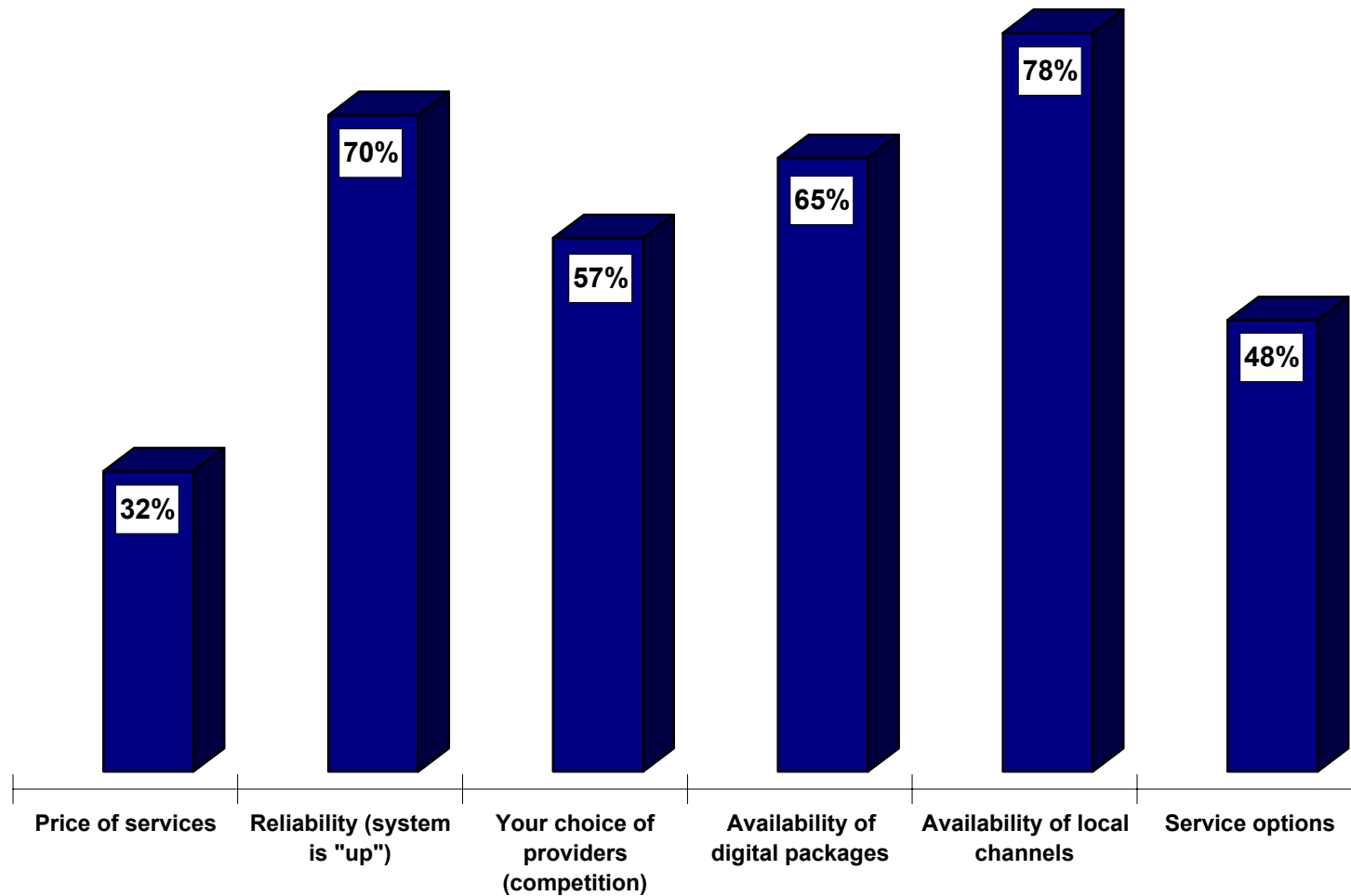


**Q35 Pay per month for cable/satellite television service**

**Q36 Willingness to switch cable/satellite television providers for a similar product offering for:**

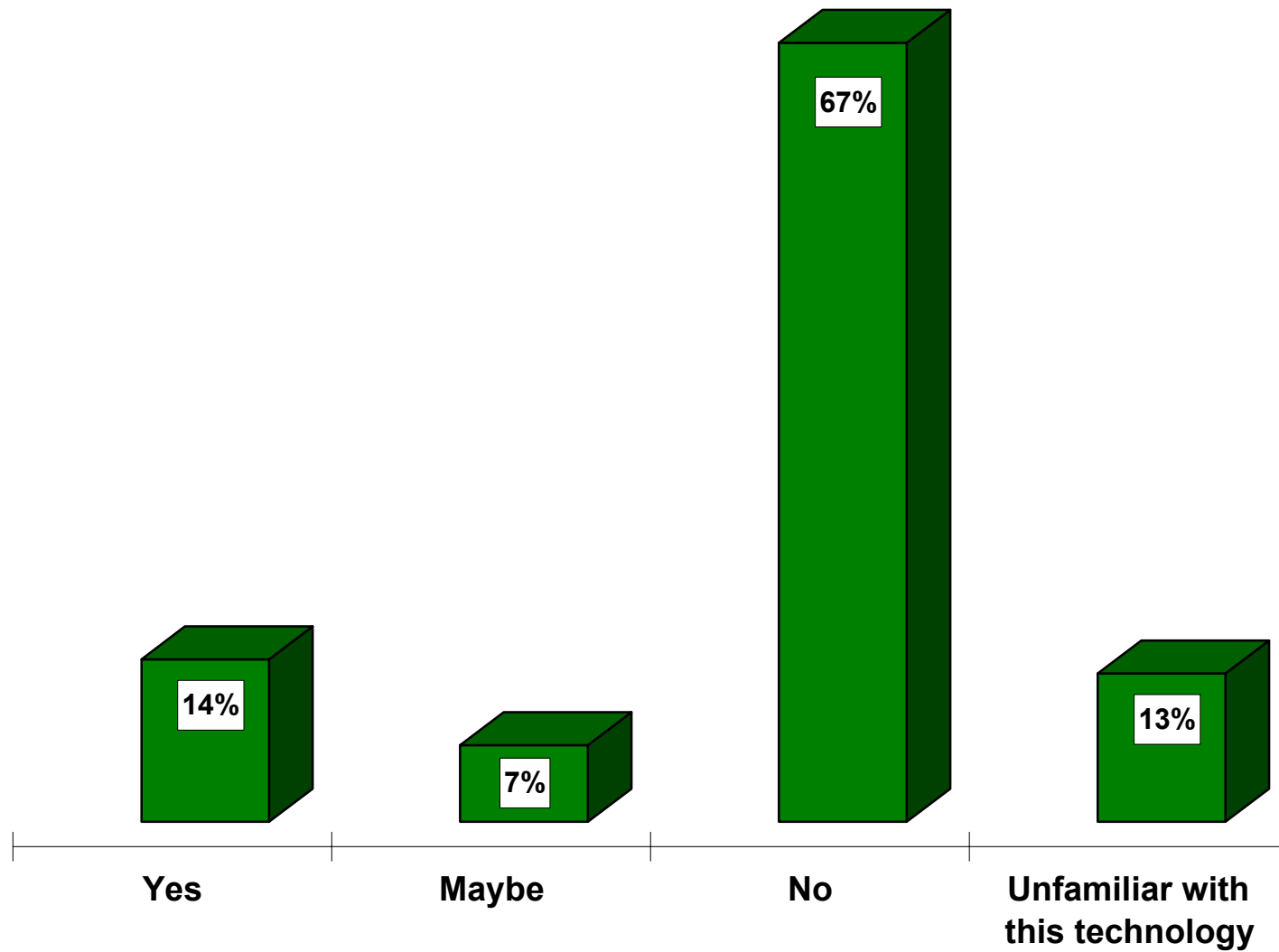


Top Two = Somewhat Willing and Very Willing

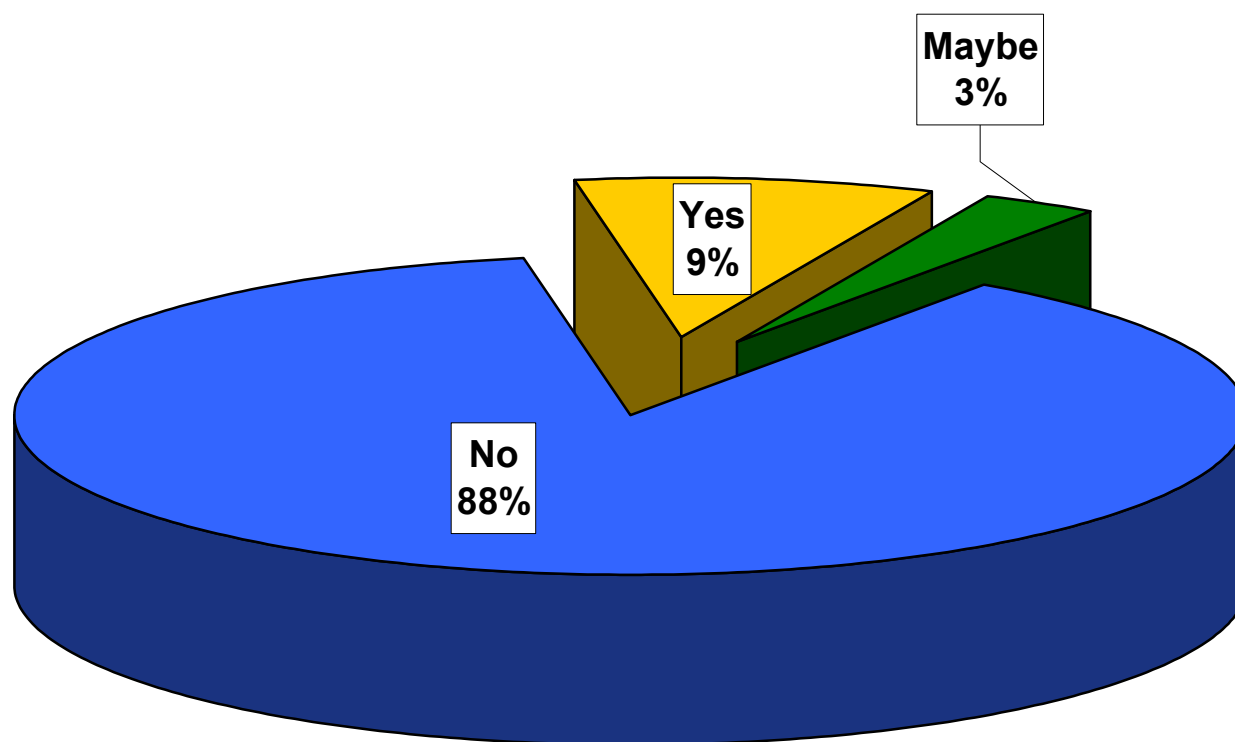
**Q37 Satisfaction with current cable/satellite provider**

Top Two = Somewhat Satisfied and Very Satisfied

**Q38 Interest in fiber optic interconnection within Kirkland**

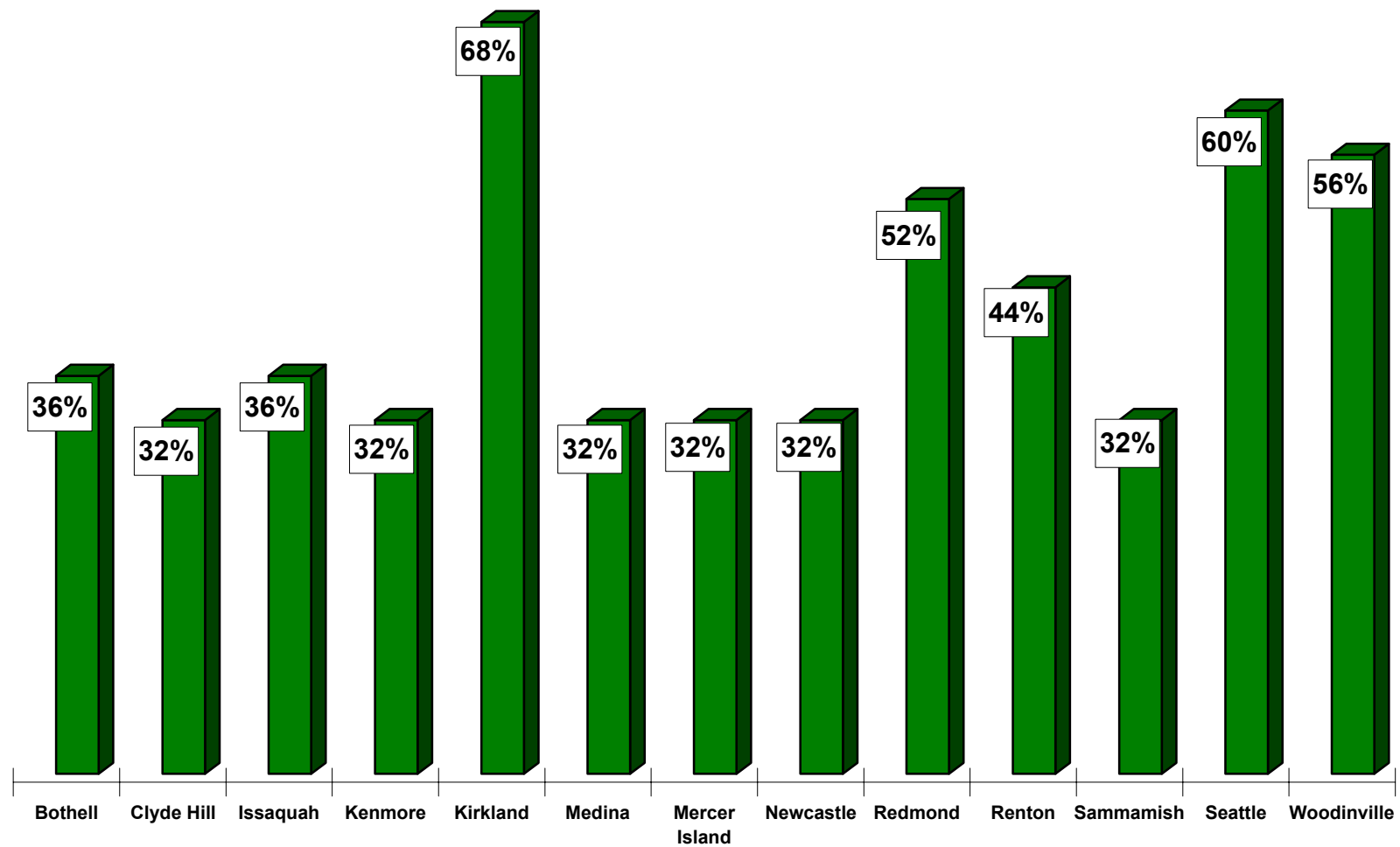


### Q39 Interest in fiber optic interconnection with other communities



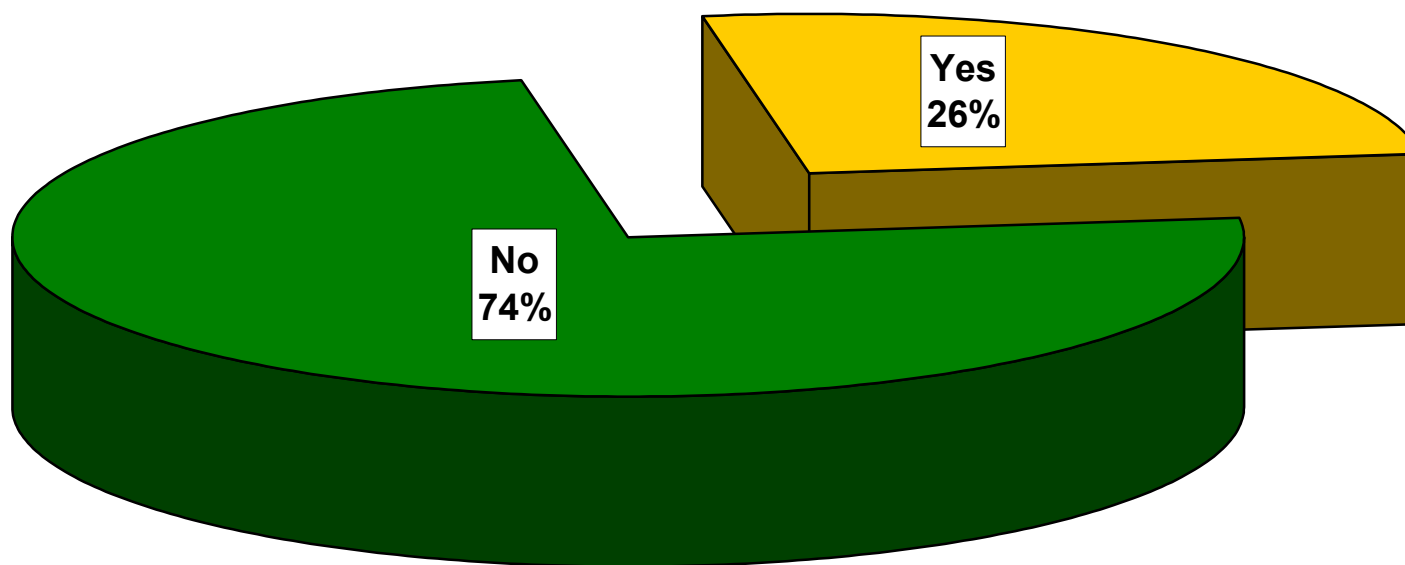


**Q40 For those who are interested in a firber interconnection, which communities are you interested in?**

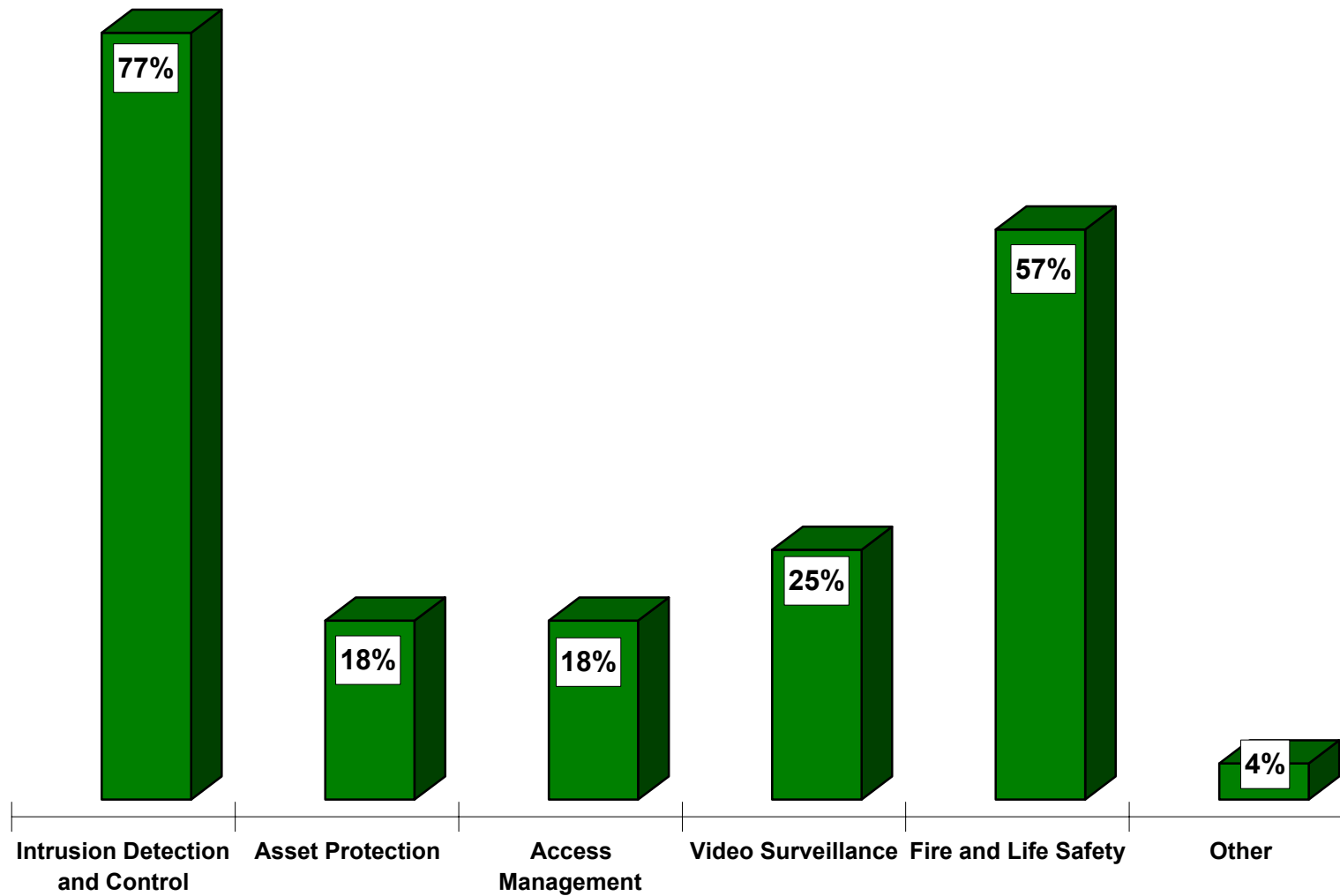


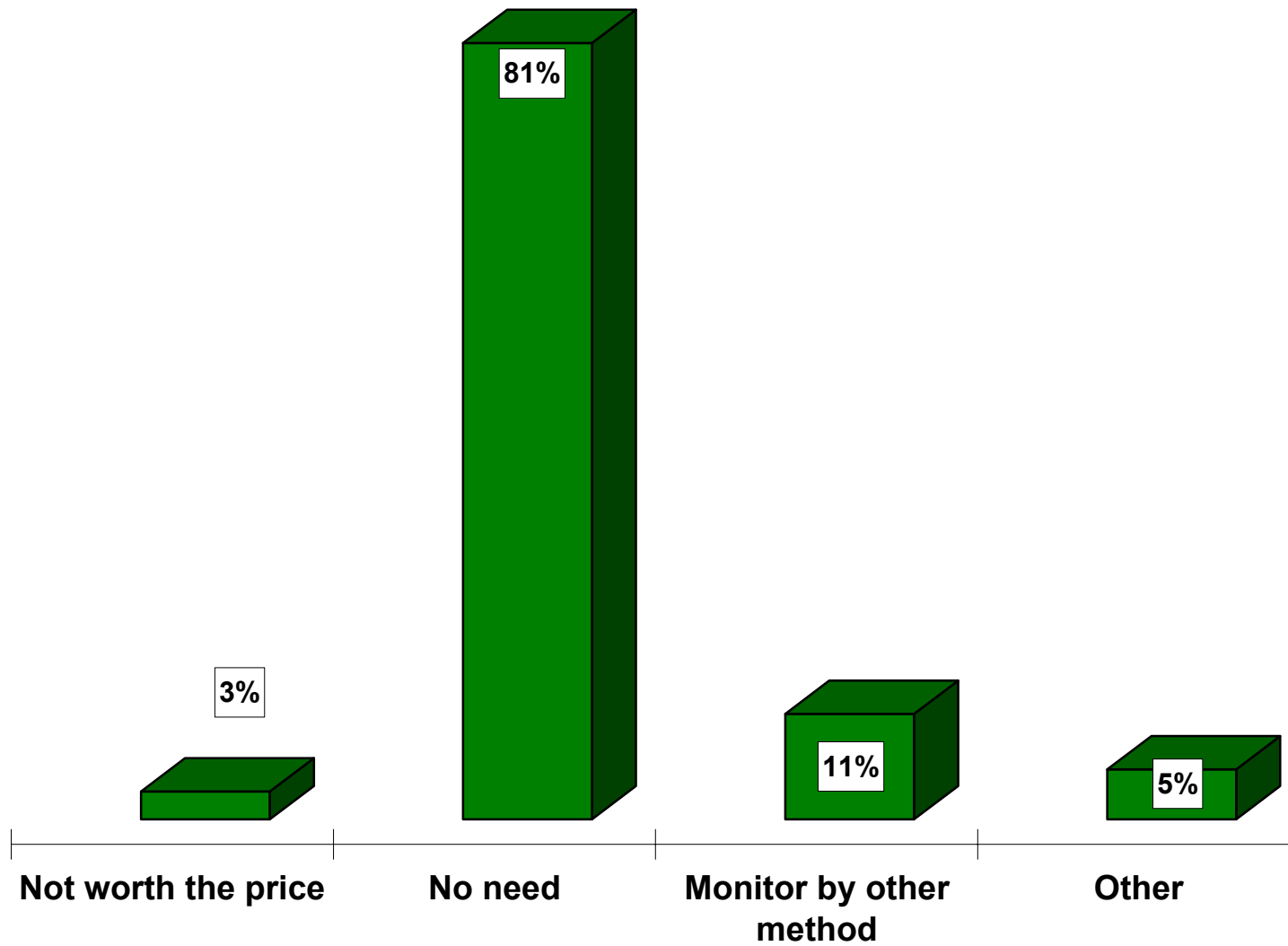
All other reponses were below 10% (Other and None)

**Q41 Subscribe to security or monitoring service**

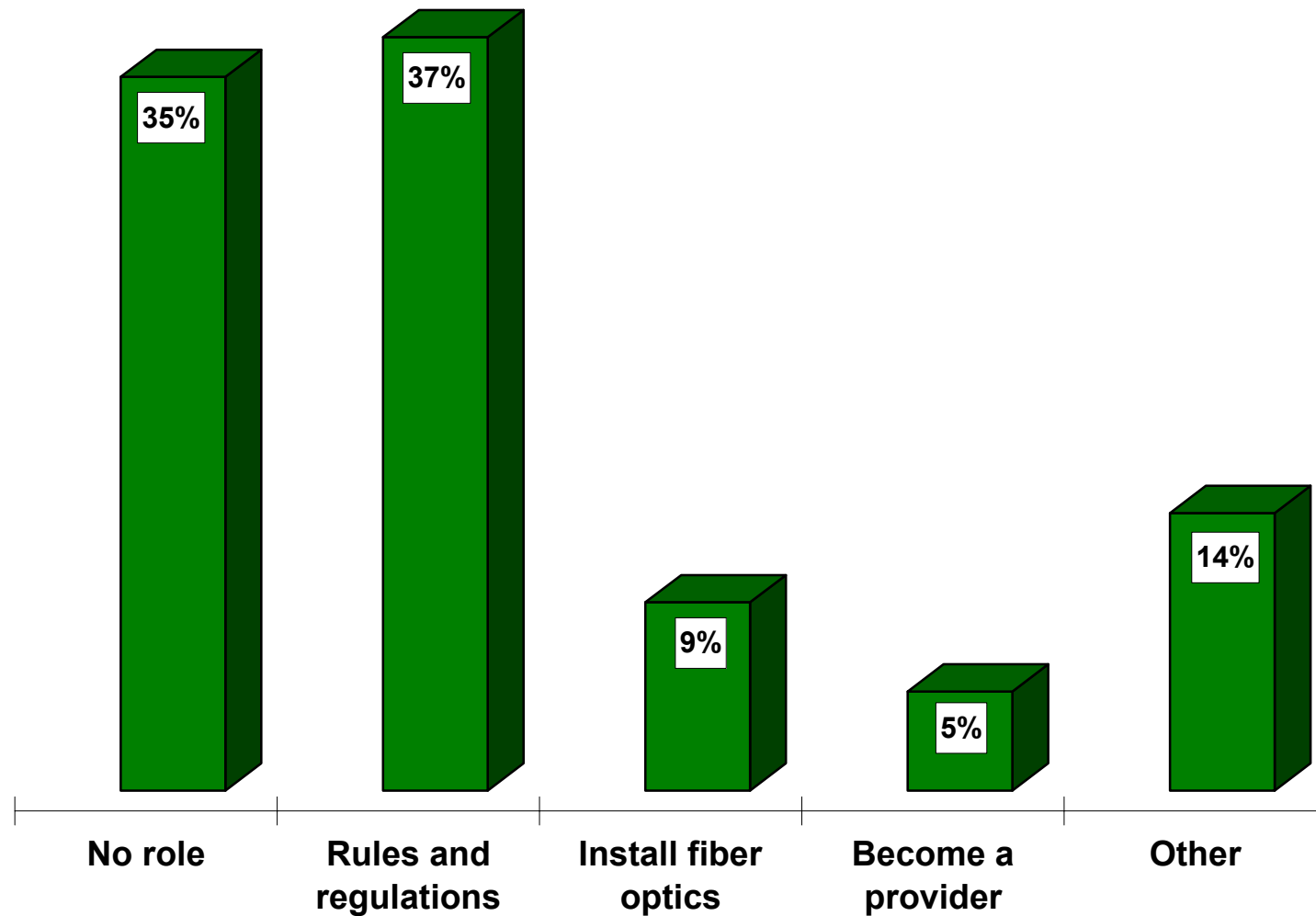


**Q42 For those who subscribe to security or monitoring service, which services do you subscribe to?**

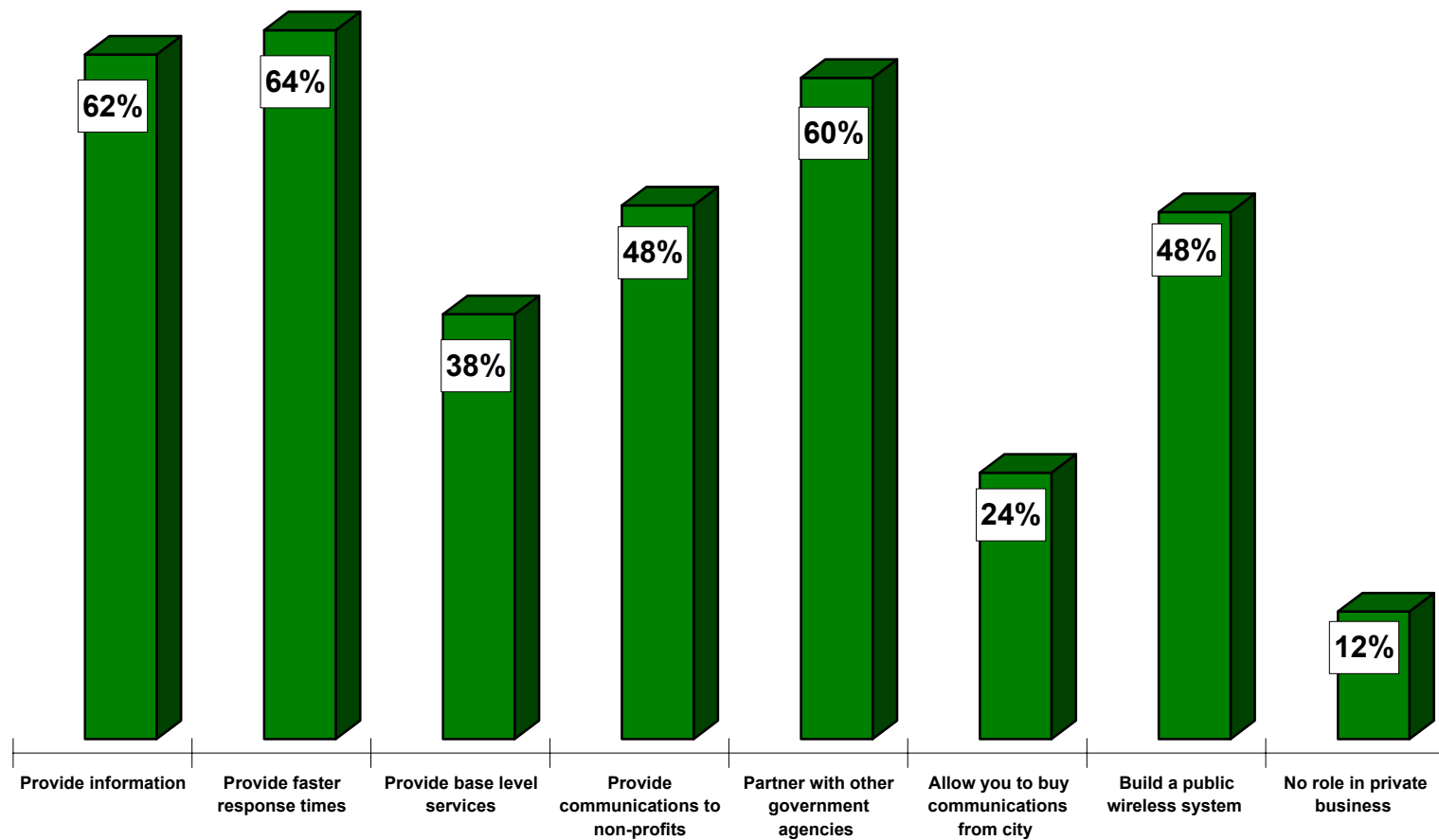


**Q43 Of those that do not subscribe to security or monitoring service, why not?**

**Q44 Main role of Kirkland in helping ensure high-speed Internet access is available and affordable**



**Q45 What should the role of the City of Kirkland be to facilitate access to electronic information and services?**



**Q46 Willingness to support the City of Kirkland with a communications service from subscriber revenues only or subscriber revenues and taxes**

